

Excess12

| | Euro excl. taxes Factory Price |
|--|-----------------------------------|
| <input type="checkbox"/> 3 CABIN & 2 HEAD VERSION - YANMAR 3YM30AE [2x 29HP] | 382.300 € |
| <input type="checkbox"/> 4 CABIN & 2 HEAD VERSION - YANMAR 3YM30AE [2x 29HP] | 387.700 € |
| <input type="checkbox"/> 4 CABIN & 4 HEAD VERSION - YANMAR 3YM30AE [2x 29HP] | 387.700 € |

PACKS

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|---|----------|
| <input type="checkbox"/> SAIL AWAY | 18.300 € |
| ELECTRIC PACK | |
| [AC electric circuit: 32A Shore Power, USB and 230V outlets, 40A charger, additional 2x 140A AGM batteries with controller] | |
| RAYMARINE ELECTRONICS | |
| [Starboard helm station : i70s & p70 Autopilot & Electronic compass] | |
| [Speed-Depth-Temp.Smart Transducer Wind transducer Portative compass] | |
| Starboard double helm seat | |
| Aft porthole in aft cabins with curtains | |
| Lateral porthole in galley | |
| Opening hatches x2 on forward roof | |
| Lifeline openings [x1 port + x1 starboard] | |

SAILING EXPERIENCE

RIGGING AND SAILS

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| <input type="checkbox"/> PULSE LINE | 24.000 € |
| PULSE LINE Rigging & Sail Plan | |
| Square top mainsail and self-tacking jib in grey PRO-RADIAL [In lieu of standard white Dacron] | |
| Code 0 rig and pole & furler [Manual winch on port Additional ropes storage on portside] | |
| 3rd reef | |
| Barber hauler | |
| Textile lifelines [In lieu of standard] | |
| PULSE LINE steering wheels x2 [Color: orange] | |
| PULSE LINE hull decoration [In lieu of standard] | |
| EXTRA FOR AFT STARBOARD ELECTRIC 40.2 WINCH [In lieu of standard] | 3.690 € |
| EXTRA FOR STARBOARD ELECTRIC 46.2 WINCH [In lieu of standard] | 4.110 € |
| EXTRA FOR PORT ELECTRIC 46.2 WINCH [In lieu of standard] [CODE 0 SPI GEAR or PULSE LINE mandatory] | 3.910 € |
| CODE 0 RIG AND POLE & FURLER [Port manual winch] [Standard sail plan] | 7.040 € |
| ASYMMETRICAL SPINNAKER GEAR [Port manual winch] | 4.570 € |
| CODE 0 IN MYLAR [Standard sail plan] [CODE 0 RIG AND POLE & FURLER mandatory] | 9.460 € |
| CODE 0 IN MYLAR [PULSE LINE sail plan] [PULSE LINE mandatory] | 10.580 € |
| LAZY BAG [Color : Charcoal Grey] | 1.255 € |

ELECTRONICS

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| <input type="checkbox"/> RAYMARINE ELECTRONIC UPGRADE PACK [SAIL AWAY mandatory] [Port composite helm station] | 5.330 € |
| [Starboard helm station : Axiom 9" - Port helm station : I70s & P70 - Tablet support and charger for helm stations and salon] | |
| <input type="checkbox"/> UPGRADE FOR AXIOM 12" DISPLAY at starboard helm station [PACK RAYMARINE Upgrade compulsory] | 830 € |
| AIS 700 RAYMARINE TRANSCEIVER WITH ANTENNA COUPLING [VHF mandatory] | 1.710 € |
| RAYMARINE RADAR - 4G Quantum Q24D Doppler 18" | 4.020 € |
| RAYMARINE REALVISION SOUNDER [RAYMARINE ELECTRONIC UPGRADE PACK mandatory] | 1.550 € |
| RAYMARINE PILOTE SMART CONTROLLER | 660 € |
| VHF RAYMARINE SINGLE HANDSET [VHF Ray90 ASN] | 1.710 € |
| 2nd WIRELESS HANDSET FOR VHF RAYMARINE [VHF RAYMARINE SINGLE HANDSET mandatory] | 605 € |

OUTSIDE EXPERIENCE

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| <input type="checkbox"/> SLIDING TOP ON ROOF [Manual] [Color : Cadet Grey] | 5.000 € |
| EXTRA FOR LARGER AFT TRANSOMS | 3.140 € |
| EXTRA FOR LARGE WOODEN TABLE + COVER IN AFT COCKPIT [Color: Cadet Grey] | 1.100 € |
| WINDLASS REMOTE CONTROL AT HELM STATION WITH CHAIN COUNTER [Starboard] | 740 € |
| PULPITS WITH COMPOSITE SEATS AND FORWARD LIFELINES | 1.470 € |
| TEXTILE LIFELINES [In lieu of standard] [Incompatible PULSE LINE] | 680 € |
| BOARDING LADDER [SAIL AWAY mandatory] | 925 € |
| COCKPIT FRIDGE 40L/11 US Gal [12V] [Incompatible ADDITIONAL STORAGE IN THE COCKPIT] | 1.710 € |
| FOLDING CARBON GANGPLANK [2,60m / 8,53ft] WITH COVER [2 sockets] | 3.790 € |
| OUTBOARD ENGINE BRACKET | 500 € |
| PAIR OF STAINLESS STEEL DAVITS | 4.600 € |
| PULSE LINE HULL DECORATION [Incompatible PULSE LINE] [In lieu of standard] | 2.470 € |
| PULSE LINE STEERING WHEELS x2 [Color: orange] [In lieu of standard] [Incompatible PULSE LINE] | 1.930 € |
| ADDITIONAL STORAGE IN THE COCKPIT [Incompatible COCKPIT FRIDGE] | 1.730 € |
| TEXTILE STORAGE UNDER ROOF [Color Grey] | 2.100 € |

OUTSIDE UPHOLSTERY AND COVERS

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| <input type="checkbox"/> SIDES AROUND AFT COCKPIT WITH WINDOWS [Color : Cadet Grey] | 4.060 € |
| BIMINIS ON PORT AND STARBOARD HELM STATIONS WITH WINDOWS [Color: Cadet Grey] | 11.540 € |

OUTSIDE UPHOLSTERY - COLOR

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| <input type="checkbox"/> GREY | |
| <input type="checkbox"/> ORANGE | |

OUTSIDE UPHOLSTERY - AREA

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| <input type="checkbox"/> ADDITIONAL DOUBLE HELM SEAT [Portside] | 3.570 € |
| AFT COCKPIT CUSHIONS | 3.110 € |
| AFT COCKPIT SUNBATHING [EXTRA FOR LARGE WOODEN TABLE mandatory] | 900 € |
| ROOF SUNBATHING | 2.180 € |
| FORWARD COCKPIT CUSHIONS WITH ADJUSTABLE BACKREST | 3.560 € |

TECHNICAL EQUIPMENT

ENGINES

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| <input type="checkbox"/> STANDARD ENGINES 2 x 29 HP [Yanmar 3YM30AE SD] | |
| ENGINES 2 x 45 HP [Yanmar 4JH45 SD] | 6.500 € |
| <input type="checkbox"/> ELECTRIC ENGINES THROTTLES AT HELM STATIONS [GRP support on portside] [ENGINES 2x 45 HP mandatory] | 12.530 € |
| PAIR OF 3-BLADES FOLDING PROPELLERS | 2.900 € |

ELECTRICAL CIRCUIT

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| <input type="checkbox"/> PANDA GENSET 10kVA [230V/50Hz] + COCOON [Incompatible ADDITIONAL FRESH WATER TANK] | 26.100 € |
| INVERTER 2kVA [12V/230V] | 3.450 € |
| SOLAR PANEL ON DAVITS [4x 120W] | 11.760 € |

WATER CIRCUIT

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| ADDITIONAL FRESH WATER TANK 300L [79 US Gal [Incompatible PANDA GENSET 10kVA] | 1.160 € |
| WATERMAKER 60L/H/16 US Gal/H [12V] | 14.770 € |
| SEA WATER PUMP [Dedicated tap] | 605 € |
| FRESHWATER DOCK INLET | 560 € |
| DECK WASH PUMP [Sea water/Fresh water] | 1.045 € |
| SEA WATER ELECTRICAL TOILETS - 3 CABINS & 4 CABINS / 2 HEADS | 1.630 € |
| SEA WATER ELECTRICAL TOILETS - 4 CABINS / 4 HEADS | 3.140 € |

INSIDE EXPERIENCE**INTERIOR WOOD**

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| STANDARD INTERIOR WOOD ALPI HONEY TEAK [Floor: Sand] | |
| EXTRA FOR HONEY TEAK & WHITE LACQUERED WOOD [Floor: Sand] | 3.880 € |
| EXTRA FOR VALLEY FLOOR [In lieu of standard] | 850 € |

INSIDE TAILORED PACK

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| PACK 1 - FAST AND CURIOUS [Upholstery colour : NIMBUS] | 4.430 € |
| PACK 2 - WORK HARD PLAY HARD [Upholstery colour : SLATE] | 4.430 € |
| PACK 3 - LESS IS MORE [Upholstery colour : IPE] | 4.430 € |

UPHOLSTERIES, CARPETS AND CURTAINS

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| STANDARD INTERIOR UPHOLSTERY [Color: silver] [salon and settees] | |
| PVC INTERIOR UPHOLSTERY [Color: snow white] [salon and settees] | 340 € |
| EXTRA SETTEE IN THE SALON [Standard & PVC] | 895 € |
| EXTRA SETTEE IN THE SALON [Inside Tailored Pack] | 1.190 € |
| ADDITIONAL STOOL [Standard & PVC] [Per unit] | 490 € |
| ADDITIONAL STOOL [Inside Tailored Pack] [Per unit] | 550 € |
| CARPET IN THE SALON [Color: Grey] | 580 € |
| CARPET IN OWNER'S CABIN [Color: Grey] | 530 € |
| CURTAINS ON SALON DOOR AND WINDOWS [Color: Serenity] | 1.705 € |

INTERIOR EQUIPMENT

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| BERTH IN PORT BOW COMPARTMENT | 1.830 € |
| BERTH IN STARBOARD BOW COMPARTMENT | 1.740 € |
| DOUBLE BERTH IN SALON [not compatible with ADJUSTABLE TABLE] | 474 € |
| EXTRA FOR ADJUSTABLE WOODEN TABLE IN SALON [coffee table/dining table manual pedestal] | 2.610 € |
| EXTRA FOR CORIAN® COUNTERTOP IN GALLEY [Color: Ash Concret] | 800 € |
| EXTRA FOR CORIAN® COUNTERTOP IN HEADS [Color: Ash Concret] | 2.640 € |
| FANS IN SALON AND CABINS | 1.290 € |
| ADDITIONAL FRIDGE 130L/28 US Gal [12V] [Incompatible FREEZER] | 2.290 € |
| FREEZER IN SALON 90L/24US Gal [12V] [Incompatible ADDITIONAL FRIDGE] | 2.920 € |
| MICROWAVE OVEN [230V] | 545 € |
| EXTRA FOR COMFORT MATTRESSES - 3 CABINS VERSION | 2.470 € |
| EXTRA FOR COMFORT MATTRESSES - 4 CABINS VERSION | 3.300 € |
| REVERSE CYCLE CRUISAIR AIR CONDITIONING 44000 BTU [230V] - 3 CABINS VERSION | 23.630 € |
| REVERSE CYCLE CRUISAIR AIR CONDITIONING 48000 BTU [230V] - 4 CABINS VERSION | 27.500 € |
| DIESEL HEATER WITH WATER CIRCUIT | 13.500 € |

HIFI

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| TV ANTENNA | 408 € |
| PRE-FITTING TV IN THE SALON [230V] | 970 € |
| FUSION SOUND PACK IN SALON AND COCKPIT [Apollo RA670 + 4 SPEAKERS: x2 Salon x2 Cockpit] | 1.895 € |
| EXCESS HIFI PACK by BOSE [SoundLink Revolve Bluetooth® speaker + charging cradle] | 740 € |
| SOUNDLINK REVOLVE BLUETOOTH® SPEAKER [Per unit] | 546 € |

ACCESSORIES

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| DINGHY PACK CL290 WITH YAMAHA ENGINE 10HP | 12.240 € |
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TRANSPORT

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| PLASTIC COVER FOR BOAT AND MAST TRANSPORTATION | 4.060 € |
| MAST COVER ONLY | 1.805 € |
| EXPORTATION FEES | 348 € |

MOORING/LAUNCHING

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| ANTIFOULING [Ral 7024 - Primer Epoxy] | 3.110 € |
| ANCHOR SET-UP [20kg anchor, 75m chain D10, 20m warp D18] | 1.310 € |

DELIVERY

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| EX-FACTORY | |
| LAUNCHED, RIGGED [4 dock lines, anchor set-up, diesel, 6 fenders] | 11.440 € |
| LAUNCHED, RIGGED, ANTIFOULING [4 dock lines, anchor set-up, diesel, 6 fenders] | 13.750 € |