

OCEANIS 51.1

Qty	Code	Description	Recommended retail price	
VERSIONS			Excludes VAT €	Total EXCL VAT €
PROPULSION				
*1	1XB1	YANMAR 4JH80 CR SD 59KW(80HP) DIESEL	383 600,00	0,00
*1	1XC0	YANMAR 4JH110 CR 81KW (110HP) DIESEL	387 400,00	0,00
LEST				
*2	220	DEEP CAST IRON KEEL	Standard	
*2	210	SHALLOW CAST IRON KEEL	1 830,00	0,00
*2	240	VERY DEEP IRON-LEAD DRAUGHT	37 000,00	0,00
LAYOUT				
*3	3FIK	3 CABINS 2 HEADS VERSION - WALNUT ALPI	Standard	
*3	3FKK	4 CABINS 2 HEADS VERSION - WALNUT ALPI	# 3 350,00	0,00
*3	3RFK	5 CABINS 3 HEADS VERSION - WALNUT ALPI	# 6 050,00	0,00
*3	3XDR	BOW CABIN - WHITE OAK ALPI	6 980,00	0,00
*3	3XDK	BOW CABIN - WALNUT ALPI	6 980,00	0,00
*3	3GBK	3 CABINS 3 HEADS VERSION - WALNUT ALPI	# 7 290,00	0,00
*3	3FIR	3 CABINS 2 HEADS VERSION - WHITE OAK ALPI	9 120,00	0,00
*3	3MFK	4 CABINS 4 HEADS VERSION - WALNUT ALPI	# 11 000,00	0,00
*3	3FKR	4 CABINS 2 HEADS VERSION - WHITE OAK ALPI	12 470,00	0,00
*3	3RFR	5 CABINS 3 HEADS VERSION - WHITE OAK ALPI	15 170,00	0,00
*3	3GBR	3 CABINS 3 HEADS VERSION - WHITE OAK ALPI	16 410,00	0,00
*3	3MFR	4 CABINS 4 HEADS VERSION - WHITE OAK ALPI	20 120,00	0,00
UPHOLSTERY				
*5	5FI02	NEO 05 - UPHOLSTERY IN SALOON	Standard	
*5	5FI22	WINNER SILVER 139 UPHOLSTERY IN SALOON	810,00	0,00
*5	5FI21	PVC MARLIN WEISS - UPHOLSTERY IN SALOON	810,00	0,00
*5	5FI50	ULTRALEATHER UPHOLSTERY IN SALOON	1 790,00	0,00
*5	5FI63	LEATHER UPHOLSTERY IN SALOON - DK26 BLEU MARINE	7 270,00	0,00
*5	5FI61	LEATHER UPHOLSTERY IN SALOON - DK45 TAUPE	7 270,00	0,00
*5	5FI62	LEATHER UPHOLSTERY IN SALOON - DK02 CHOCOLAT	7 270,00	0,00
*5	5FI71	NUBUCK UPHOLSTERY IN SALOON - LG14 TAUPE	10 700,00	0,00
*5	5FI70	NUBUCK UPHOLSTERY IN SALOON - LG13 CHOCOLAT	10 700,00	0,00
TRIM LEVEL				
FAMILY TRIM LEVEL				
-F	9DACA	Bow stainless steel protection Aft transom protection Cockpit bench extensions + 2 halyard bags below "Luxe" polyester cockpit table, stainless steel handrail, lighting, built-in 15 L cool box Outboard engine bracket Double berth in saloon Galley: sea water/fresh water foot pump Galley: refrigeration system, 12 V, in top-opening icebox (for storage below 0°C) Galley: PMMA sink cover Saloon + Cabins: fans Saloon and Galley: LED indirect lighting Additional water tanks (2 x 165 L / 2 x 44 US Gal), in the saloon 3 100 amperes additional service batteries 1 60 amperes battery charger Batteries AGM in lieu of standard Hifi: Fusion + interior loudspeakers & waterproof exterior speakers Mosquito nets on portholes	18 280,00	0,00
COMFORT TRIM LEVEL				
-F	9DA1A	Cockpit bench extensions + 2 halyard bags below Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Galley: Stainless steel cooker 2 burner oven/grill on gimbal Galley: Refrigeration system, 12 V, in top-opening icebox (for storage below 0°C) Galley: Compact sink cover with cutting board Saloon and Galley: LED indirect lighting Cabins: Beige padding upholstery Mosquito nets on portholes 3x100 amperes additional service batteries 1x60 amperes battery charger Batteries AGM in lieu of standard Battery charge display	12 020,00	0,00
PACKS				

		ALU FIRST LINE PACK				
		(Boast supplied without sail - Optional sails) Performance Classical aluminium mast, tapered, (Z Diffusion), 3 Aft swept spreaders (+ 1,50 m / 4 11"). Track + Main sail ball traveller Dyform Standing rigging Textile hydraulic backstay Flatdeck genoa furler Performance running rigging, Dyneema (Mainsail, Genoa, Code 0, Asymmetrical spinnaker, Halyards) German system (Two-way mainsheet at the helm station) Black Magic Harken blocks (in lieu of standard) Genoa sheet tracks on side decks Upgrade Harken Performa winches (2 Electric H50.2 STPEH rigging winches - 2 Manual H60.2 STP genoa sheet winches) to replace the winches included in the standard White composite steering wheels Polyester bowsprit with integrated anchoring gear and bobstay (for Code 0 and asymmetric spinnaker)	#		35 080,00	0,00
		CARBON FIRST LINE PACK				
		(Boast supplied without sail - Optional sails) Performance classical carbon mast, tapered (Axxon), 3 Black anodised aluminium aft swept spreaders (+ 1,50 m / 4 11"). Track + Main sail ball traveller Black anodised aluminium boom Dyform Standing rigging Textile hydraulic backstay Flatdeck genoa furler Performance running rigging (Dyneema) German system (Two-way mainsheet at the helm station) Black Magic Harken blocks (in lieu of standard) Genoa sheet tracks on side decks Upgrade of Harken Performa winches (2 Electric H50.2 STPEH rigging winches - 2 Manual H60.2 STP genoa sheet winches) to replace the winches included in the standard Black composite steering wheels Polyester bowsprit with integrated anchoring gear and bobstay (for Code 0 and asymmetric spinnaker)	#		87 450,00	0,00
		CLASSICAL MAST PACK				
		Classical 9/10e anodised aluminium mast, 2 spreaders Dacron semi full batten mainsail 3 additional halyard clutches Lazy Jack et Lazy Bag in Natural color			3 630,00	0,00
		DOWNWIND PACK				
		2 Genoa winches (H 60.2 STA) + 1 Winch handle Polyester bowsprit with integrated anchoring gear and bobstay (for Code 0 and asymmetric spinnaker) Asymmetrical spinnaker rigging / Code 0 rigging German system (Two-way mainsheet at the helm station) + 3 Additional starboard blockers	#		12 260,00	0,00
		UPWIND PACK				
		2 Genoa winches (H 60.2 STA) + 1 Winch handle German system (Two-way mainsheet at the helm station) + 3 Additional starboard blockers Genoa sheet track in catwalks + Complete genoa rigging (Genoa sheets, Return pulleys) Furling Dacron genoa (to replace the standard self-tacking jib)	#		10 230,00	0,00
		UPWIND AND DOWNWIND PACK				
		2 Genoa winches (H 60.2 STA) + 1 Winch handle Polyester bowsprit with integrated anchoring gear and bobstay (for Code 0 and asymmetric spinnaker) Asymmetrical spinnaker rigging / Code 0 rigging German system (Two-way mainsheet at the helm station) + 3 Additional starboard blockers Genoa sheet track in catwalks + Complete genoa rigging (Genoa sheets, Return pulleys) Furling Dacron genoa (to replace the standard self-tacking jib)	#		14 430,00	0,00
		TENDER PACK				
		Retractable davits (Max. tender length: 3,10 m / 10 2") Electric inflater / deflater Outboard engine bracket	#		4 590,00	0,00
		COASTAL PACK - RAYMARINE				
		1 Starboard steering console 1 Multifunction touchscreen Axiom+ 7" (GPS, Chart plotter, Chart reader - Navionics Silver cartography included) Port helm station: 1 i70s display on deck Wind Sensor (Windvane, Anemometer) Sensor (Log, Speedometer, Temperature) P70S autopilot + Control at steering station Chart table: Ray73 VHF, AIS receiver function Windex Windvane Cadet Grey Protective cover for steering wheel & console			12 990,00	0,00

		OFFSHORE PACK - RAYMARINE					
		= Coastal Pack 1 Starboard steering console 1 Multifunction touchscreen Axiom+ 7" (GPS, Chart plotter, Chart reader - Navionics Silver cartography included) Port helm station: 1 i70s display on deck Wind Sensor (Windvane, Anenometer) Sensor (Log, Speedometer, Temperature) P70S autopilot + Control at steering station Chart table: Ray73 VHF, AIS receiver function Windex Windvane Cadet Grey Protective cover for steering wheel & console + 1 Steering console to port 1 Multifunction touchscreen Axiom+ 7" 1 i70s display on the port console S100 wireless autopilot remote control				17 950,00	0,00
		LARGE CONSOLES OFFSHORE PACK - RAYMARINE					
		XXL consoles to port and starboard 1 Multifunction touchscreen Axiom+ 9" on each console 2 i70s Displays (1 to port, 1 to starboard) Electric engine controls on starboard console Wind Sensor (Windvane, Anenometer) Sensor (Log, Speedometer, Temperature) P70S autopilot + Control on the port console S100 Wireless autopilot remote control Fixed Ray73 VHF at the chart table Protective cover (Cadet Grey): Steering wheel & console Windlass control with chain counter on starboard console Bow thruster control on starboard console				29 690,00	0,00
		OPTIONS					
		RUNNING RIGGING					
		SELF-TACKING STAYSAIL RIGGING				1 690,00	0,00
		STANDING RIGGING					
		HYDRAULIC BACKSTAY	#			2 365,00	0,00
		MAST - BOOM - POLE					
		PARK AVENUE BOOM - GREY LACQUERED (FOR ALU FIRST LINE PACK)		EXP		6 480,00	0,00
		PARK AVENUE BOOM-BLACK LACQUERED -FOR CARBON FIRST LINE PACK		EXP		7 410,00	0,00
		RUNNING RIGGING					
		2 ELECTRIC GENOA SHEET WINCHES H60.2 STAEH	#			8 860,00	0,00
		2 ELECTRIC GENOA SHEET WINCHES H60.2 STEPH - FIRST LINE				8 430,00	0,00
		ELECTRIC PORTSIDE HALYARD WINCH H46.2 STAEH/H46.2 STA				3 820,00	0,00
		ELECTRIC STARBOARD HALYARD WINCH H46.2 STAEH/H46.2 STA				3 820,00	0,00
		SAILS					
		PERFORMANCE SAILS (FOR FIRST LINE PACK)				29 230,00	0,00
		HYDRANET SELF-TACKING FURLING JIB	#			4 920,00	0,00
		FURLING HYDRANET GENOA (FOR 2 SPREADERS MAST)	#			6 230,00	0,00
		CODE 0 WITH FURLING SYSTEM (FOR 2 SPREADERS MAST)	#			11 570,00	0,00
		HYDRANET FURLING MAST	#			7 270,00	0,00
		HYDRANET FURLING MAINSAIL				5 020,00	0,00
		MOORING AND ANCHOR LINES					
		NOMEN FOLDING CLEATS				7 230,00	0,00
		AFT FAIRLEADS				312,00	0,00
		WINDLASS CONTROL IN COCKPIT WITH CHAIN COUNTER				680,00	0,00
		MOORING-ANCHORING KIT				2 385,00	0,00
		MOORING-ANCHORING KIT (INFLATABLE FENDERS)				5 180,00	0,00
		EXTERIOR PROTECTION					
		MAINSAIL ARCH				9 830,00	0,00
		LUXE COACHROOF SPRAYHOOD - CADET GREY (FOR MAINSAIL ARCH)	#			7 280,00	0,00
		LUXE COACHROOF SPRAYHOOD - CADET GREY	#			7 610,00	0,00
		CADET GREY SUNSHADE		EXP		1 680,00	0,00
		FIXED SWIMMING LADDER ON THE AFT PLATFORM (IN LIEU OF STD)				436,00	0,00
		FULL BIMINI ENCLOSURE - LUXE CADET GREY	#			4 100,00	0,00
		FULL BIMINI ENCLOSURE (WITH MAINSAIL ARCH) LUXE CADET GREY	#			4 100,00	0,00
		COVER FOR STANDARD COCKPIT TABLE - CADET GREY				312,00	0,00
		LUXE COCKPIT BIMINI - CADET GREY (FOR MAINSAIL ARCH)				6 780,00	0,00
		LUXE COCKPIT BIMINI - CADET GREY				6 780,00	0,00
		REMOTE CONTROL ELECTRICAL TRANSOM				675,00	0,00
		OUTBOARD ENGINE BRACKET	#			210,00	0,00
		LUXE POLYESTER-WOOD COCKPIT TABLE - CADET GREY COVER				6 130,00	0,00
		ACCESS OPENINGS TO PORT AND STARBOARD					
		ACCESS OPENINGS TO PORT AND STARBOARD				585,00	0,00
		EXTERIOR CUSHIONS					
		COCKPIT CUSHIONS DOLCE 51 WITH SEATBACKS				4 350,00	0,00
		2 SUNBED MATTRESSES FOR COMPANIONWAY - DOLCE 51				2 710,00	0,00
		STEERING SYSTEMS					
		2 BLACK COMPOSITE STEERING WHEELS	#			2 190,00	0,00
		2 WHITE COMPOSITE STEERING WHEELS	#			2 190,00	0,00
		TUNNEL BOW THRUSTER				8 330,00	0,00
		EXTERIOR WATER CIRCUIT					
		ELECTRIC DECK WASH PUMP (SEA WATER-FRESH WATER)				1 030,00	0,00
		DOCK WATER INLET				585,00	0,00
		INTERIOR WATER CIRCUIT					
		SEA WATER-FRESH WATER FOOT PUMP				530,00	0,00
		EXTRA WATER TANK (165 L / 44 US GAL) - PORTSIDE	#			1 250,00	0,00

EI	H01T	EXTRA WATER TANK (165 L / 44 US GAL) - STARBOARD			1 250,00	0,00
EI	3020Z	WATER MAKER (60 LITERS - HOUR 12V-230V)	#		15 190,00	0,00
ELECTRICAL APPLIANCES						
FA	VLDQ	PRE-WIRING FOR ONAN GENERATOR 9 KVA 230V 50HZ	#		6 800,00	0,00
NAVIGATION LIGHTS						
FN	B05Z	UNDERWATER PROJECTORS (X4)			4 230,00	0,00
G0	F04	3 STAINLESS STEEL BURNERS OVEN AND GRILL			1 195,00	0,00
G0	P01	GAS PLANCHA IN COCKPIT			5 960,00	0,00
WINE CELLAR APPLIANCES						
IA	CB4K	TEMPERATE WINE CELLAR	#		4 480,00	0,00
IA	P05K	PRE-WIRING FOR 230V 50HZ MICRO WAVE OVEN			204,00	0,00
IA	P08K	PRE-WIRING FOR DISHWASHER (6 SETS)			1 025,00	0,00
IA	P14B	PRE-WIRING FOR WASHER-DRYER MACHINE			1 580,00	0,00
HEATING AND AIR CONDITIONNING SYSTEMS						
IC	HAG	DIESEL FORCED AIR HEATING	#		11 610,00	0,00
IC	QB0G	28 000 BTU AIR CONDITIONING (SALOON - FORWARD CABIN(S))	#		17 230,00	0,00
IC	QB01	PRE-WIRING FOR AIR CONDITIONING 3500 BTU (BOW CABIN)	#		2 795,00	0,00
IC	V04	FANS IN SALOON AND CABINS			1 630,00	0,00
IC	V04XD	FAN IN SKIPPER CABIN			308,00	0,00
INTERIOR EQUIPMENT						
II	A4Z	MIRRORS IN THE SALOON ON THE FORWARD BULKHEAD			735,00	0,00
II	CA0	DOUBLE BERTH IN SALOON			590,00	0,00
II	C12R	LEE CLOTH IN EACH AFT CABIN			710,00	0,00
II	I0Z	SAFE			675,00	0,00
II	Q3C1Z	ANTHRACITE GREY UPHOLSTERY PADDING-SALON AND CABINS -FAMILY			1 030,00	0,00
II	Q315	MACADAMIA PADDING UPHOLSTERY - SALON AND CABINS (FAMILY TL)			1 030,00	0,00
II	Q301Z	ANTHRACITE GREY UPHOLSTERY PADDING - SALON AND CABINS			224,00	0,00
II	Q30Z5	MACADAMIA PADDING UPHOLSTERY - SALON AND CABINS			312,00	0,00
II	T06K	EXTENDED SALOON TABLE - WALNUT ALPI			2 405,00	0,00
II	T06R	EXTENDED SALOON TABLE - WHITE OAK ALPI			2 405,00	0,00
IS	C031A	SPRING MATTRESS FOR THE OWNER CABIN			990,00	0,00
IS	C03ZB	SPRING MATTRESS FOR THE AFT CABINS			1 970,00	0,00
IT	LP01	ELECTRIC TOILET QUIET FLUSH PORTSIDE FORWARD-SEA/FRESH WATER			1 295,00	0,00
IT	LP06	ELECTRIC TOILET QUIET FLUSH - STARBOARD AFT- SEA/FRESH WATER			1 295,00	0,00
MC	A03	EXTRA FUEL TANK (200 L / 53 US GAL)			2 005,00	0,00
ELECTRICAL CIRCUIT						
ME	B3Z1Q	LITHIUM BATTERIES TO REPLACE THE AGM BATTERIES (FAMILY TL)			9 830,00	0,00
ME	B3Z2Q	LITHIUM BATTERIES TO REPLACE THE AGM BATTERIES			9 190,00	0,00
ME	C50	INVERTER 12-230V 2000VA			4 240,00	0,00
PROPULSION - SOUNDPROOFING						
MP	C1XB1	3 FOLDING BLADES PROPELLER (80HP - SD)			1 865,00	0,00
MP	C1XC0	3 FOLDING BLADES PROPELLER (110HP)			1 865,00	0,00
HULL STRUCTURE						
PB	P00C	HULL PAINT - LIGHT COLOR			25 200,00	0,00
PB	P00F	HULL PAINT - DARK COLOR			25 200,00	0,00
HI-FI / TV						
RH	H0ZK	BOSE SPEAKERS IN THE SALOON			1 875,00	0,00
RH	M4E7K	PRE-WIRING FOR TV IN THE SALOON + LIFTING SYSTEM 230V			1 790,00	0,00
NAVIGATION INSTRUMENTS						
RN	B16	RAYMARINE QUANTUM DOPPLER 2 RADAR			5 010,00	0,00
RN	EE6E2	2 ELECTRIC GENOA SHEET WINCHES H60.2 STAEH IMPLIES (OR) - P A32 DOWNWIND PACK			3 540,00	0,00
RN	E94T	MULTIFONCTION SCREEN RAYMARINE AXIOM+ 9" - CHART TABLE			4 570,00	0,00
RN	R01R1	AIS 700 - RAYMARINE			1 810,00	0,00
OPENING GLAZING ROOF VENTILATION						
VR	H10	OPENING PORTHOLE IN THE COCKPIT FOR AFT CABINS			530,00	0,00
VR	M03	PORTHOLE MOSQUITO SCREENS			310,00	0,00
VR	SZ0H	PLEATED ENDS SALOON: FIXED DECK PANELS + HULL PORTHOLES			755,00	0,00
INTERIOR JOINERY						
WI	A06F1	BROWN OAK LAMINATED FLOORS			700,00	0,00
Total EXCL VAT C						0,00

# INCOMPATIBILITIES OBLIGATIONS						
-P A10AA ALU FIRST LINE PACK NOT COMPATIBLE WITH AV H02H HYDRANET SELF-TACKING FURLING JIB						
-P A10AA ALU FIRST LINE PACK NOT COMPATIBLE WITH AV H21 CODE 0 WITH FURLING SYSTEM (FOR 2 SPREADERS MAST)						
-P A10AA ALU FIRST LINE PACK NOT COMPATIBLE WITH AV H30H HYDRANET MAINSAIL FOR CLASSIC MAST						
-P A10CA CARBON FIRST LINE PACK NOT COMPATIBLE WITH -P A32 DOWNWIND PACK						
-P A10CA CARBON FIRST LINE PACK NOT COMPATIBLE WITH -P A33 UPWIND PACK						
-P A32 DOWNWIND PACK NOT COMPATIBLE WITH -P A33 UPWIND PACK						
-P A32 DOWNWIND PACK NOT COMPATIBLE WITH -P A34 UPWIND AND DOWNWIND PACK						
-P A33 UPWIND PACK NOT COMPATIBLE WITH -P A34 UPWIND AND DOWNWIND PACK						
AD D21 HYDRAULIC BACKSTAY NOT COMPATIBLE WITH -P A10AA ALU FIRST LINE PACK						
AD D21 HYDRAULIC BACKSTAY NOT COMPATIBLE WITH -P A10CA CARBON FIRST LINE PACK						
AU W11 2 ELECTRIC GENOA SHEET WINCHES H60.2 STAEH NOT COMPATIBLE WITH -P A10AA ALU FIRST LINE PACK						
AU W11 2 ELECTRIC GENOA SHEET WINCHES H60.2 STAEH IMPLIES (OR) -P A34 UPWIND AND DOWNWIND PACK						
AV H02H HYDRANET SELF-TACKING FURLING JIB NOT COMPATIBLE WITH AV H14 FURLING HYDRANET GENOA (FOR 2 SPREADERS MAST)						
AV H14 FURLING HYDRANET GENOA (FOR 2 SPREADERS MAST) IMPLIES (OR) -P A33 UPWIND AND DOWNWIND PACK						
AV H14 FURLING HYDRANET GENOA (FOR 2 SPREADERS MAST) IMPLIES (OR) -P A34 UPWIND AND DOWNWIND PACK						
AV H21 CODE 0 WITH FURLING SYSTEM (FOR 2 SPREADERS MAST) IMPLIES (OR) -P A32 DOWNWIND PACK						

AV H21 CODE 0 WITH FURLING SYSTEM (FOR 2 SPREADERS MAST) IMPLIES (OR) -P A34 UPWIND AND DOWNWIND PACK

BE CLA66 LUXE COACHROOF SPRAYHOOD - CADET GREY (FOR MAINSAIL ARCH) IMPLIES (OR) BE A50 MAINSAIL ARCH

BE FLA66 FULL BIMINI ENCLOSURE (WITH MAINSAIL ARCH) LUXE CADET GREY NOT COMPATIBLE WITH BE CL166 LUXE COACHROOF SPRAYHOOD - CADET GREY

BE FL166 FULL BIMINI ENCLOSURE - LUXE CADET GREY IMPLIES (OR) BE IL166 LUXE COCKPIT BIMINI - CADET GREY

BE S20 OUTBOARD ENGINE BRACKET NOT COMPATIBLE WITH -P B11 TENDER PACK

DO A08N 2 BLACK COMPOSITE STEERING WHEELS NOT COMPATIBLE WITH -P A10AA ALU FIRST LINE PACK

DO A08N 2 BLACK COMPOSITE STEERING WHEELS NOT COMPATIBLE WITH -P A10CA CARBON FIRST LINE PACK

DO A0813 2 WHITE COMPOSITE STEERING WHEELS NOT COMPATIBLE WITH -P A10AA ALU FIRST LINE PACK

DO A0813 2 WHITE COMPOSITE STEERING WHEELS NOT COMPATIBLE WITH -P A10CA CARBON FIRST LINE PACK

EI J0202 WATER MAKER (60 LITERS HOUR 12V-230V) NOT COMPATIBLE WITH EI H01B EXTRA WATER TANK (165 L / 44 US GAL) - PORTSIDE

FA VLDQ PRE-WIRING FOR ONAN GENERATOR 9 KVA 230V 50HZ NOT COMPATIBLE WITH IC QB0G 28 000 BTU AIR CONDITIONING (SALOON - FORWARD CABIN(S))

IA CB4K TEMPERATE WINE CELLAR NOT COMPATIBLE WITH *3 3FKK 4 CABINS 2 HEADS VERSION - WALNUT ALPI

IA CB4K TEMPERATE WINE CELLAR NOT COMPATIBLE WITH *3 3GBK 3 CABINS 3 HEADS VERSION - WALNUT ALPI

IA CB4K TEMPERATE WINE CELLAR NOT COMPATIBLE WITH *3 3RFK 5 CABINS 3 HEADS VERSION - WALNUT ALPI

IC HAG DIESEL FORCED AIR HEATING NOT COMPATIBLE WITH IC QB0G 28 000 BTU AIR CONDITIONING (SALOON - FORWARD CABIN(S))

IC QB01 PRE-WIRING FOR AIR CONDITIONING 3500 BTU (BOW CABIN) IMPLIES (OR) IC QB0G 28 000 BTU AIR CONDITIONING (SALOON - FORWARD CABIN(S))