

OCEANIS 38.1

Qty	Code	Description	Recommended retail price	
VERSIONS			Excludes VAT €	Total EXCL VAT €
PROPULSION				
*1	1ZF1	YANMAR 3YM30AE 21KW (29HP) DIESEL SD	164 700,00	0,00
*1	1ZJ1	YANMAR 3JH40 CR SD 29KW (40CV) DIESEL	167 600,00	0,00
LEST				
*2	220	DEEP CAST IRON KEEL	Standard	
*2	210	SHALLOW CAST IRON KEEL	1 050,00	0,00
*2	2D1	LIFTING KEEL	10 220,00	0,00
LAYOUT				
*3	3B6KQ	2 CABINS VERSION - SIDE GALLEY - WALNUT ALPI	Standard	
*3	3B6RQ	2 CABINS VERSION - SIDE GALLEY - WHITE OAK ALPI	1 960,00	0,00
*3	3E5KQ	3 CABINS VERSION - SIDE GALLEY - WALNUT ALPI	2 070,00	0,00
*3	3BGKQ	2 CABINS VERSION - L SHAPE GALLEY - WALNUT ALPI	2 530,00	0,00
*3	3EDKQ	3 CABINS VERSION - L SHAPE GALLEY - WALNUT ALPI	3 570,00	0,00
*3	3E5RQ	3 CABINS VERSION - SIDE GALLEY - WHITE OAK ALPI	4 030,00	0,00
*3	3BGRQ	2 CABINS VERSION - L SHAPE GALLEY - WHITE OAK ALPI	4 490,00	0,00
*3	3BLKQ	2 CABINS 2 HEADS VERSION - SIDE GALLEY - WALNUT ALPI	5 500,00	0,00
*3	3EDRQ	3 CABINS VERSION - L SHAPE GALLEY - WHITE OAK ALPI	5 530,00	0,00
*3	3E6KQ	3 CABINS 2 HEADS VERSION - SIDE GALLEY - WALNUT ALPI	7 220,00	0,00
*3	3BLRQ	2 CABINS 2 HEADS VERSION - SIDE GALLEY - WHITE OAK ALPI	7 460,00	0,00
*3	3E6RQ	3 CABINS 2 HEADS VERSION - SIDE GALLEY - WHITE OAK ALPI	9 180,00	0,00
UPHOLSTERY				
*5	5BL02	NEO 05 - UPHOLSTERY IN SALOON	Standard	
*5	5BL22	MARLIN WETS - UPHOLSTERY IN SALOON	630,00	0,00
*5	5BL21	CHINE MOKA UPHOLSTERY IN SALOON	630,00	0,00
TRIM LEVEL				
FAMILY TRIM LEVEL				
-F	22VCB	Teak slatted aft platform Teak slatted helm seats De luxe cockpit table (polyester) Electric windlass + Remote control Hot/cold water cockpit shower 1 halyard bag Aft transom protection Outboard engine bracket Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Full 230 V system: Inside sockets, Shore power socket 40 Amperes battery charger 2x80 amperes additional service batteries Extra water tank (200 L / 53 US Gal) Saloon + Cabins: fans Mosquito nets on portholes	17 580,00	0,00
COMFORT TRIM LEVEL				
-F	22V1B	Teak slatted aft platform Teak slatted helm seats Cockpit opening porthole for aft cabin(s) Mosquito nets 1 halyard bag Hot/cold water cockpit shower Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Stainless steel 2 burner oven/grill cooker on mounting (in lieu of standard) LED indirect lighting in saloon Full 12/230 V system (Inside sockets, 40 Amperes battery charger, Shore power socket) 2 Additional 80 ampères service batteries	11 570,00	0,00
PACKS				
PACK PERFORMANCE - WITHOUT SAILS				
-P	A10LA	Extended mast (+ 1,00 m / 3'3") German System (Two-way mainsheet at the helm station) Flat deck furler Adjustable genoa traveller Mainsheet Dyneema Cascade backstay Performance hull decoration	#	2 640,00 0,00
DOWNWIND PACK				
-P	A32	Polyester bowsprit Asymmetrical spinnaker rigging / Code 0 Coach roof winch to starboard - manual (H35.2STA) + Clutches + Halyard bags	2 970,00	0,00
COASTAL PACK - RAYMARINE				
-P	R9EA	1 i70S display (Port steering console) Sensor (Log, Speedometer, Temperature) Wind Sensor Raymarine (Windvane, Anemometer) Windex Windvane	2 570,00	0,00

		OFFSHORE PACK - RAYMARINE						
-P	R9EB	=Coastal Pack : 1 i70s display (Starboard steering console) Sensor (Log, Speedometer, Temperature) Wind Sensor Raymarine (Windvane, Anenometer) Windex Windvane + P70S autopilot + Control at steering station 1 Axiom+ 7" screen (Port steering console) Chart table: Ray73 VHF, AIS receiver function					9 810,00	0,00
OPTIONS								
RUNNING RIGGING								
AC	D20	SELF-TACKING JIB HARDWARE	#				1 145,00	0,00
AD	B02	RELEASABLE INNER FORESTAY CHAINPLATE					510,00	0,00
AD	D05	RELEASABLE INNER FORESTAY - HOIST	#				1 615,00	0,00
AD	D24	BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING)	#				910,00	0,00
MAST - BOOM - POLE								
AM	B02	ANODISED FURLING MAST WITH DACRON MAINSAIL	#				850,00	0,00
RUNNING RIGGING								
AU	B10	GENOA SHEET TRACK LEADS ADJUSTABLE FROM THE COCKPIT					620,00	0,00
AU	G02	GERMAN SYSTEM (FOR CLASSIC MAST)					860,00	0,00
AU	W71A	H40 STAEH ELECTRIC PORT COACH ROOF WINCH /35.2STA	#				3 760,00	0,00
AU	W95A	MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES					1 300,00	0,00
SAILS								
AV	C0545	LAZY BAG - NATURAL					710,00	0,00
AV	D34	PERFORMANCE SAILS (FOR PERFORMANCE PACK) - DCX			EXP		7 870,00	0,00
AV	H02	SELF TACKING JIB - DACRON- (REPLACING GENOA)	#				1 980,00	0,00
AV	H21	CODE 0 WITH FURLING SYSTEM					4 710,00	0,00
MOORING AND ANCHOR LINES								
BA	B01	2 ALUMINIUM MOORING CLEATS ON THE BEAM					110,00	0,00
BA	C02	WINDLASS CONTROL IN COCKPIT WITH CHAIN COUNTER					640,00	0,00
BA	G11	ELECTRIC WINDLASS 1000W + REMOTE CONTROL					2 500,00	0,00
BA	M11	MOORING ANCHORING KIT					1 155,00	0,00
EXTERIOR LAYOUT								
BE	A50	MAINSAIL ARCH	#				4 100,00	0,00
BE	CB266	CADET GREY COACHROOF SPRAYHOOD - FOR BOAT WITHOUT ARCH					2 965,00	0,00
BE	C0266	CADET GREY COACHROOF SPRAYHOOD - FOR BOAT WITH ARCH					2 665,00	0,00
BE	H0413	WHITE PVC COVER FOR 'LUXE' COCKPIT TABLE					312,00	0,00
BE	H1413	WHITE PVC STEERING WHEELS & HELM'S STATION COVERS					545,00	0,00
BE	I0166	CADET GREY COCKPIT BIMINI - FOR BOAT WITH ARCH					3 860,00	0,00
BE	S20	OUTBOARD ENGINE BRACKET					210,00	0,00
BE	T17K	LUXE POLYESTER-WOOD COCKPIT TABLE					3 640,00	0,00
HUMAN PROTECTION								
BH	F02	ACCESS OPENINGS TO PORT AND STARBOARD					330,00	0,00
EXTERIOR CUSHIONS								
BS	C050V	DOLCE 51 COCKPIT CUSHIONS					730,00	0,00
STEERING SYSTEMS								
D0	P01	TUNNEL BOW THRUSTER					5 350,00	0,00
EXTERIOR WATER CIRCUIT								
EE	B05	DOCK WATER INLET					585,00	0,00
INTERIOR WATER CIRCUIT								
EI	B51T	SEA WATER FOOT PUMP					364,00	0,00
EI	H01	ADDITIONAL WATER TANK (200 LITERS)					910,00	0,00
ELECTRICAL APPLIANCES								
FA	VGDP	PRE-WIRING FOR ONAN GENERATOR 6.4KVA - FOR 2 CABINS VERSION					6 880,00	0,00
HOUSEHOLD APPLIANCES								
IA	P05TK	PRE-WIRING FOR 230V 50HZ MICRO WAVE OVEN					302,00	0,00
HEATING AND AIR CONDITIONING SYSTEMS								
IC	DB02K	PRE-WIRING FOR 230V 50HZ AIR CONDITIONING					7 140,00	0,00
IC	H08	DIESEL FORCED AIR HEATING					5 090,00	0,00
INTERIOR EQUIPMENT								
II	A33BK	SEPARATE SHOWER TO PORT					3 530,00	0,00
II	A33TK	SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION)					4 770,00	0,00
II	D03K	WOODEN COMPANIONWAY STEPS - BROWN OAK					1 240,00	0,00
II	D03R	WOODEN COMPANIONWAY STEPS - ROVERE ALEVE					1 240,00	0,00
II	PAK02	1 ADDITIONAL STOOL IN SALON - NEO 05					496,00	0,00
II	PAK21	1 ADDITIONAL STOOL IN SALON - CHINE MOKA					496,00	0,00
II	PAK22	1 ADDITIONAL STOOL IN SALON - MARLIN WEISS					496,00	0,00
II	PBK02	DOUBLE BERTH + 1 STOOL IN SALOON, NEO 05			EXP		915,00	0,00
II	PBK21	DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA			EXP		915,00	0,00
II	PBK22	DOUBLE BERTH + 1 STOOL IN SALOON, MARLIN WEISS					915,00	0,00
II	Q1003	TAUPE PADDING - SALON AND CABINS					198,00	0,00
II	S10	SLATTED BASE BED - FORWARD CABIN					240,00	0,00
II	S202C	SLATTED BASE BED - PORT AFT CABIN					252,00	0,00
II	S203C	SLATTED BASE BED - 2 AFT CABINS					478,00	0,00
TOILETS								
IT	LA05K	ELECTRIC TOILET QUIET FLUSH - PORT AFT					975,00	0,00
IT	LA06	ELECTRIC TOILET QUIET FLUSH - STARBOARD AFT					975,00	0,00
ELECTRICAL CIRCUIT								
ME	C50B2	INVERTER 12-230V 2000VA					4 070,00	0,00
PROPULSION - SOUNDPROOFING								
MP	C10ZF	3 FOLDING BLADES PROPELLER (FOR 30HP)					1 865,00	0,00
MP	C10ZJ	3 FOLDING BLADES PROPELLER					1 865,00	0,00
HULL STRUCTURE								

PB	C01	WHITE HULL STD			Standard	
PB	C22	PEARL GREY HULL (HULL ONLY)			2 760,00	0,00
RH	M7A8K	PRE-WIRING FOR TV IN SALOON			1 500,00	0,00
RN	B16	RAYMARINE QUANTUM DOPPLER 2 RADAR			5 010,00	0,00
RN	C57	RAYMARINE S100 WIRELESS AUTOPILOT REMOTE CONTROL			940,00	0,00
RN	R01R1	AIS 700 RAYMARINE			1 810,00	0,00
VR	I01	COCKPIT FIXED PORTHOLES FOR THE AFT CABIN(S)	#		580,00	0,00
WE	F21	REMOVABLE LINING IN COCKPIT BUTTOM FOR LUXE COCKPIT TABLE			2 350,00	0,00
WE	F21B	REMOVABLE LINING IN COCKPIT BUTTOM - STANDARD COCKPIT TABLE			2 350,00	0,00
WI	AD6BG	BROWN OAK LAMINATED FLOORS			560,00	0,00
Total EXCL VAT C						0,00

INCOMPATIBILITY - OBLIGATIONS

-P A10LA PACK PERFORMANCE - WITHOUT SAILS NOT COMPATIBLE WITH AC D20 SELF-TACKING JIB HARDWARE

-P A10LA PACK PERFORMANCE - WITHOUT SAILS NOT COMPATIBLE WITH AD D24 BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING)

-P A10LA PACK PERFORMANCE - WITHOUT SAILS NOT COMPATIBLE WITH AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA)

-P A10LA PACK PERFORMANCE - WITHOUT SAILS NOT COMPATIBLE WITH BE A50 MAINSAIL ARCH

AD D05 RELEASABLE INNER FORESTAY - HOIST IMPLIES (OR) AD B02 RELEASABLE INNER FORESTAY CHAINPLATE

AD D24 BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING) NOT COMPATIBLE WITH AM B02 ANODISED FURLING MAST WITH DACRON MAINSAIL

AU W71A H40 STAEH ELECTRIC PORT COACH ROOF WINCH /35.25TA NOT COMPATIBLE WITH VR I01 COCKPIT FIXED PORTHOLES FOR THE AFT CABIN(S)

AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AC D20 SELF-TACKING JIB HARDWARE