

# Quotation for catamaran BALI 5.4

- Tarif A-2025



DATE :  
Owner :  
Name of the boat :  
Home port :  
Serial Number :  
Date of delivery :  
Technical language (FR / EN) :

BALI 5.4 equipped with 2x57 hp Yanmar engines		BALI 5.4	
		Tarif H.T.	Montant H.T.
	5 cabins (3 starboard + 2 portside) - 5 heads	1.145.000 €	
1	6 cabins (3 starboard + 3 portside) - 6 heads	1.149.000 €	1.149.000 €

Specifications Pack		Pack Excellence	
	Combined battery charger 120 amp - Inverter 12V/230V - 3000VA		x
	Battery controller		x
	Domestic fridge freezer (634L) with chilled water, ice maker and dedicated inverter 230V		x
	Lifting system for dinghy		x
	Electric windlass 1700W		x
	2 extra service batteries of 12V - 130 amp		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transom courtesy lighting		x
	Extra fuel tank of 600L for a total capacity of 1200L		x
	Extra Fresh water tank of 600L for a total capacity of 1260L		x
	Hot and cold cockpit shower		x
	Bar integrated in salon table with reversible tray		x
	Pot holders on hob		x
	Comfortable swim ladder with large handles and teak steps		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Solent electrical winch		x
	Mainsail electrical winch		x
	Helm station seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	Gaz oven		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	95.300 €	95.300 €

## OPTIONS

Pack ELEGANCE			
<b>Hulls:</b> padded headboard and bed surround, indirect headboard lighting, stylish wall lights, polished chrome-plated reading lights, magazine pockets in master suite, comfort accessories in the bathroom <b>Saloon:</b> chart table reading light, folding seat for chart table, saloon table with bar and solid wood surrounds, dimmable ambient lighting, saloon upholstery bands with armrests, flagpole and bracket			
	Total pack ELEGANCE	10.990 €	

# Rigging - Sails			
#	Lazy bag and UV protection for sail		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack + sheets	4.710 €	
	Square top reinforced Dacron fully-battened Mainsail with specific fletting & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	7.720 €	
	Triradial Code 0 (104m²) with anti-twist cable	9.930 €	
	Aluminum V boom with LED lighting	19.710 €	
	Code 0 rigging : bow sprit ,furler,bobstays, halyard, blocks & deck fitting	10.020 €	
	Spinnaker rigging : bow sprit, halyard, deck fitting & blocks (not necessary if code 0 gear ordered)	7.110 €	
	2 manuels winches for head sails	4.590 €	
	2 electric winches for head sails	10.370 €	
	Mast in 2 parts	1.890 €	

# Mechanics - Safety Equipment		
2 x 80 hp Yanmar engines instead of Yanmar 57 hp	15.320 €	
Kit of two additional alternators 12V 125A	5.090 €	
Pair of 3 blades folding propellers for Yanmar engines	5.880 €	
Electric bow thruster with tunnel	13.910 €	
Generator <b>10KW 50Hz</b> with soundshield and remote control <b>230V</b>	29.820 €	
Generator <b>17,5KW 50Hz</b> with soundshield and remote control <b>230V</b>	40.300 €	
Generator <b>13,5KW 60Hz</b> with soundshield and remote control <b>120V</b>	32.150 €	
Generator <b>21,5KW 60Hz</b> with soundshield and remote control <b>120V</b>	40.290 €	
Kit solar panels (800W) : 8 x 100W panels	11.940 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)	10.000 €	
Remote control with chain counter at helm station	1.220 €	
Safety equipment for <b>8</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 8 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.300 €	
Safety equipment for <b>10</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 10 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	7.090 €	
Safety equipment for <b>12</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 12 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	7.300 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	4.550 €	

# Comfort		
Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) <b>230V/50Hz</b>	35.300 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> ) <b>230V/50Hz</b>	39.060 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version : MASTER 1+3</b> ) <b>230V/50Hz</b>	39.060 €	
Reverse cycle aircond. in hulls ( <b>5 cabins version</b> ) <b>230V/50Hz</b>	42.680 €	
Reverse cycle aircond. in hulls ( <b>6 cabins version</b> ) <b>230V/50Hz</b>	48.430 €	
Reverse cycle aircond. in salon <b>230V/50Hz</b>	21.850 €	
Extra for AC in <b>starboard</b> bow compartement	2.630 €	
Extra for AC in <b>portside</b> bow compartement	2.630 €	
Supplement <b>230V/60Hz</b> aircond. (US & Japan)	2.910 €	
Tilting forward windows with locking system in open position	2.690 €	
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	15.980 €	
Watermaker <b>230V/50Hz 240L/H</b> (Genset required)	21.120 €	
Watermaker <b>230V/60Hz 240L/H</b> (Genset required)	23.080 €	
Large model freshwater electric toilet (specify number and location)	1.210 €	
Sea water pump at galley & anchor	1.700 €	
1 fan per cabin and forepeak (specify according to choosen version)	210 €	
2nd set : 634L fridge/freezer with dedicated inverter and 3-door galley unit instead of the starboard bench seat	17.460 €	
Dish-washer for 9 sets <b>230V</b>	2.700 €	
Micro-wave oven <b>230V</b>	770 €	
12 bottles wine cooler	3.290 €	
6 kg washer-dryer <b>230V</b>	2.670 €	

# Interior setup		
Twin berths in <b>starboard</b> central cabin (only for 4 cabins MASTER, 5 or 6 cabins version)	4.970 €	
Twin berths in <b>portside</b> central cabin (only for 6 cabins version)	4.970 €	
Bunk beds in <b>starboard</b> aft cabin (only for 5 or 6 cabins version)	4.190 €	
Bunk beds in <b>portside</b> aft cabin (only for 6 cabins version)	4.190 €	
Berth in <b>portside</b> forepeak (berth, porthole, cupboard, washbowl, shower and head)	8.530 €	
Communication door between <b>portside</b> bow compartement and forward cabin (incompatible with MASTER)	2.190 €	
Berth in <b>starboard</b> forepeak (berth, porthole, cupboard, washbowl ,shower and head)	8.530 €	
Communication door between <b>starboard</b> bow compartement and forward cabin	2.190 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>3 cabins version</b> )	7.020 €	

Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats <b>(4 cabins version)</b>	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats <b>(4 cabins version : MASTER 1+3 )</b>	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats <b>(5 cabins version)</b>	7.530 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats <b>(6 cabins version)</b>	7.790 €	
Mosquito screens for portholes <b>(3 cabins version)</b>	2.950 €	
Mosquito screens for portholes <b>(4 cabins version)</b>	3.130 €	
Mosquito screens for portholes <b>(4 cabins version : MASTER 1+3)</b>	3.130 €	
Mosquito screens for portholes <b>(5 cabins version)</b>	3.310 €	
Mosquito screens for portholes <b>(6 cabins version)</b>	3.490 €	
Safe	1.240 €	
Elastomere box spring <b>(3 cabins version)</b>	1.450 €	
Elastomere box spring <b>(4 cabins version)</b>	1.920 €	
Elastomere box spring <b>(4 cabins version : MASTER 1+3)</b>	2.280 €	
Elastomere box spring <b>(5 cabins version)</b>	2.330 €	
Elastomere box spring <b>(6 cabins version)</b>	2.790 €	
Elastomere box spring for twin beds in central <b>starboard</b> cabin	550 €	
Elastomere box spring for bunk beds in <b>portside</b> aft cabin	550 €	
3-seater central sliding bench with storage and cushions	4.450 €	
Saloon table convertible in coffee table (two telescopic feet)	10.000 €	
Folding seat to be used for saloon/cockpit (specify nbr)	320 €	
Club chairs instead of lounger (two armchairs and a mini-bar)	3.460 €	

# Upholstery color		
Indoor and outdoor upholstery color Heritage Moss	Standard	
Indoor and outdoor upholstery color Papyrus	780 €	
Indoor and outdoor upholstery color Natté Carbon Sky	780 €	
Indoor and outdoor upholstery color Heritage Scarlett	780 €	

# Exterior setup		
Hard top with plexi panels and led lights	59.225 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	22.330 €	
Flybridge layout (cushions : seats and backrests, 12V fridge, water point)	8.518 €	
2 flybridge tables with telescopic legs	2.925 €	
Forward cockpit fixed table	4.316 €	
Transparent (crystal PVC) canvas kit for flybridge closure (hard top option obligatory)	7.262 €	
Transparent (crystal PVC) canvas kit for flybridge closure (large bimini option obligatory)	8.498 €	
Sun awning for forward cockpit	6.149 €	
Aft cockpit sun awning	2.204 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	3.090 €	
Set of protective covers for helm console	814 €	
Set of folding sun loungers foredeck	4.264 €	
Flybridge sunbathing cushions (with backrests)	3.976 €	
4 big comfortable pillows	1.710 €	
Natural lattice on rear platform, aft cockpit and transom	24.586 €	
Natural lattice on forward cockpit	7.746 €	
Natural lattice on fly and access steps to fly	8.992 €	
Wrapping	on demand	
Protective rubrail for sugarscoops and aft platform (option not compatible with hydraulic aft platform)	927 €	
Stern spring cleats	670 €	
Polywood outbord engine bracket on aft beam	608 €	
Foldable composite gangway 2,80m, stanchions, with bag & female deck fitting	4.089 €	
Plancha grill with gaz installation	2.204 €	
LED underwater lighting blue under each transom (4 spots)	5.212 €	
Electrical davit	4.697 €	
Hydraulic aft platform	58.308 €	

Dinghy 3,80m Hypalon without console + 25hp outboard engine installed on davits	20.631 €	
Set up when dinghy provided by the owner (max load equipped 300kg)	1.102 €	

# Electronics - Hifi		
Southern hemisphere compass	100 €	
Radio HiFi 6 loud speaker Bluetooth (saloon, flybridge and front cockpit)	2.430 €	
Wifi Antenna	1.990 €	
VHF backup antenna on masthead	360 €	
Radar Raymarine with bracket	4.980 €	
1 Camera under portside spreader	2.440 €	
TV pre-installation and TV antenna (FR) and TV lift if <b>TV and antenna option not taken</b>	990 €	
TV Led screen in saloon with electrical lift and TV antenna	5.630 €	
Raymarine remote control for automatic pilot	1.240 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>1.244.300 €</b>
Commissioning in Canet (France), with anchor set 50kg and 80ml Ø12 chain, anchor bridle, 8 fenders and 5 moorings, one day hand over and 7 days dockspace (net price), toolkit, MMSI configuration	18.080 €	
Pack ready to go (fuel + water) (net price)	3.200 €	
Fees for owners belongings treatment	1.770 €	
Custom export formalities fees	340 €	
Custom cargo export formalities fees	430 €	
Apostille fees	340 €	
ATR fees	340 €	
T2L fees	340 €	
<b>Net price Ex VAT</b>		<b>1.244.300 €</b>
Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER		