

Quotation for catamaran BALI 5.4 - Tarif B-2022



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

<i>BALI 5.4 equipped with 2x57 hp Yanmar engines</i>		BALI 5.4	
		Tarif H.T.	Montant H.T.
1	3 cabins (2 starboard + 1 portside) - 3 heads version	988.500 €	988.500 €
	4 cabins (2 starboard + 2 portside) - 4 heads version	986.700 €	
	4 cabins (3 starboard + 1 portside) - 3 heads version	988.900 €	
	5 cabins (3 starboard + 2 portside) - 5 heads version	992.500 €	
	6 cabins (3 starboard + 3 portside) - 6 heads version	997.500 €	

Specifications Pack	Pack Excellence	
Freshwater purifying filter		x
Combined battery charger 120 amp - Inverter 12V/230V - 3000VA		x
Battery controller		x
House fridge freezer (615L) with chilled water, ice maker and dedicated inverter		x
Lifting system for dinghy		x
Electric windlass 1700W		x
2 extra service batteries of 12V - 130 amp		x
Indirect lighting in saloon/cockpit and cabins		x
Forward cockpit and transom courtesy lighting		x
Extra fuel tank of 600L for a total capacity of 1200L		x
Extra Fresh water tank of 600L for a total capacity of 1260L		x
Hot and cold cockpit shower		x
Comfortable swim ladder with large handles and teak steps		x
Saloon tilting bay/door electrically assisted by hydraulic struts		x
Solent electrical winch		x
Mainsail electrical winch		x
Helm station seat cushions (seat and backrest)		x
Forward cockpit cushions (seats and backrests)		x
Seats for aft bench (seats and backrests)		x
Gaz oven		x
2 layers of antifouling with Epoxy base coat		x
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1 Total pack excellence	78.400 €	78.400 €

OPTIONS

Pack ELEGANCE		
<p>Hulls : padded headbands and headboards, indirect lighting headband, design appliques, chrome plated polished reading lights, magazines pockets master suites</p> <p>Salon : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, padded salon upholstery with armrests</p>		
Total pack ELEGANCE	10.300 €	

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# Rigging - Sails		
# Lazy bag and UV protection for sail in taupe color		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.200 €	
Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	6.880 €	
Triradial Code 0 (104m²) with anti-rotation cable	8.860 €	
Aluminum V boom with LED lighting	17.080 €	
Code 0 rigging (bow spirit ,furler,bobstays, blocks & deck fitting)	8.670 €	
Spinnaker rigging (bowsprit, halyard, sheets, deck fitting & blocks) (not necessary if code 0 gear ordered)	6.160 €	
2 manuels winches for head sails	3.960 €	
2 electric winches for head sails	8.980 €	
Mast in 2 parts	1.630 €	

# Mecanics - Safety Equipment		
2 x 80 hp Yanmar engines instead of Yanmar 57 hp	13.680 €	
Kit of two additional alternators 12V 125A	4.540 €	
Pair of 3 blades folding propellers for Yanmar engines	4.980 €	
Electric bow thruster with tunnel	11.820 €	
ONAN Genset generator 11KW 50Hz with soundshield and remote control 230V	24.770 €	
ONAN Genset generator 17,5KW 50Hz with soundshield and remote control 230V	33.480 €	
ONAN Genset generator 13,5KW 60Hz with soundshield and remote control 120V	26.710 €	
ONAN Genset generator 21,5KW 60Hz with soundshield and remote control 120V	33.470 €	
Kit solar panels (800W) : 8 x 100W panels	10.650 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	8.490 €	
Remote control with chain counter at helm station	1.030 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5.340 €	
Safety equipment for 10 with Life-raft (without EPIRB)	6.020 €	
Safety equipment for 12 with Life-raft (without EPIRB)	6.200 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3.861 €	

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# Comfort	
Reverse cycle aircond. in hulls (3 cabins version) 230V/50Hz	26.840 €
Reverse cycle aircond. in hulls (4 cabins version) 230V/50Hz	28.910 €
Reverse cycle aircond. in hulls (4 cabins version : MASTER 1+3) 230V/50Hz	31.780 €
Reverse cycle aircond. in hulls (5 cabins version) 230V/50Hz	32.460 €
Reverse cycle aircond. in hulls (6 cabins version) 230V/50Hz	36.830 €
Reverse cycle aircond. in salon 230V/50Hz	17.740 €
Extra for AC in starboard bow compartement	2.220 €
Extra for AC in portside bow compartement	2.220 €
Supplement 230V/60Hz aircond. (US & Japan)	2.460 €
Tilting forward windows with locking system in open position	2.280 €
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	14.270 €
Watermaker 230V 240L/H (needs genset)	17.350 €
Watermaker 120V 240L/H (needs genset)	18.960 €
Large model freshwater electric toilet (specify number and location)	1.020 €
Sea water pump at galley & anchor	1.440 €
1 fan per cabin and forepeak (specify according to choosen version)	170 €
2nd set : 615L fridge/freezer with dedicated converter and 3 door dresser instead of the starboard bench	14.850 €
Dish-washer for 9 sets 230V	2.290 €
Pot holders on burner cooking	170 €
Micro-wave oven 230V	670 €
12 bottles wine cooler	2.780 €
6 kg washer-dryer 230V	2.260 €

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# Interior setup	
Twin berths in starboard central cabin (only for 4 cabins master ,5 or 6 cabins version)	4.220 €
Bunk beds in portside aft cabin (only for 6 cabins version)	3.540 €
Berth in portside forepeak (berth, porthole, cupboard, washbowl, shower and head)	7.610 €
Communication door between portside bow compartement and forward cabin (incompatible with MASTER)	1.850 €
Berth in starboard forepeak (berth, porthole, cupboard , washbowl ,shower and head)	7.610 €
Communication door between starboard bow compartement and forward cabin	1.850 €
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (3 cabins version)	5.960 €
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version)	5.960 €
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version : MASTER 1+3)	5.960 €
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (5 cabins version)	6.400 €
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (6 cabins version)	6.620 €
Mosquito screens for portholes (3 cabins version)	2.500 €
Mosquito screens for portholes (4 cabins version)	2.650 €
Mosquito screens for portholes (4 cabins version : MASTER 1+3)	2.650 €
Mosquito screens for portholes (5 cabins version)	2.800 €
Mosquito screens for portholes (6 cabins version)	2.950 €
Safe box	1.050 €
Elastomere box spring (3 cabins version)	1.220 €
Elastomere box spring (4 cabins version)	1.630 €
Elastomere box spring (4 cabins version : MASTER 1+3)	1.920 €
Elastomere box spring (5 cabins version)	1.970 €
Elastomere box spring (6 cabins version)	2.360 €
Elastomere box spring for twin beds in central starboard cabin	460 €
Elastomere box spring for bunk beds in portside aft cabin	460 €
3-seater central sliding bench with storage and cushions	3.780 €
Saloon table convertible in coffee table (two telescopic feet)	8.490 €
Folding seat to be used for saloon/cockpit (specify nbr)	270 €
Bar integrated in salon table with reversible tray (already included in Elegance pack)	890 €
Club corner instead of daybed (two armchairs and a mini-bar)	2.930 €
Carpet in cabins (3 cabins version)	3.370 €
Carpet in cabins (4 cabins version)	3.460 €
Carpet in cabins (4 cabins version : MASTER 1+3)	3.880 €
Carpet in cabins (5 cabins version)	3.960 €
Carpet in cabins (6 cabins version)	4.080 €
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand
Certified organic mattress cover, MONA LISON branded	on demand

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# Upholstery color		
Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	650 €	
Indoor and outdoor upholstery color Pebble	650 €	

# Exterior setup		
Hard top with plexi panels and led lights	52.900 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail) in Taupe color	19.940 €	
Flybridge upholstery (cushions : seats and backrests, 12V fridge, water point)	7.240 €	
2 flybridge tables with telescopic legs	2.480 €	
Forward cockpit fixed table	3.670 €	
Transparent (crystal PVC) and taupe canva kit for flybridge closure (hard top option obligatory)	6.170 €	
Transparent (crystal PVC) and taupe canva kit for flybridge closure (large bimini option obligatory)	7.220 €	
Sun awning in Taupe color for forward cockpit + topping lift	5.220 €	
Aft in Taupe color cockpit sun awning	1.870 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2.600 €	
Set of protection for steering console Taupe	690 €	
Set of folding sun loungers foredeck	3.620 €	
Flybridge sunbathing cushions (with backrests)	3.370 €	
4 big comfortable pillows	1.450 €	
Natural teak on rear platform, aft cockpit and transom	21.700 €	
Natural teak on forward cockpit	6.580 €	
Natural teak fly and access steps to fly	7.640 €	
Covering	on demand	
Permanent transom protection	820 €	
Stern spring cleats (incompatible option with hydraulic aft platform)	580 €	
Polywood outbord engine bracket on aft beam	540 €	
Foldable composite gangway 2,80m, stanchions, with bag & female deck fitting	3.480 €	
Plancha with gas installation	1.960 €	
LED submarine lighting blue under each transom (4 spots)	4.420 €	
Electrical davit	3.990 €	
Hydraulic aft platform	49.600 €	
Dinghy 3,80m Hypalon + 25hp outboard engine installed on davits	18.420 €	
Set up when dinghy provided by the owner (max load equipped 300kg)	920 €	

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Electronics - Hifi

Southern hemisphere compass	65 €	
Radio HiFi 6 loud speaker Bluetooth (saloon, flybridge and front cockpit)	2.050 €	
Wifi Antenna	1.680 €	
VHF backup antenna on masthead	290 €	
Radar Raymarine with bracket	4.230 €	
1 Camera under portside spreader	2.060 €	
TV pre-installation and TV antenna (FR) if TV and antenna option not taken	830 €	
TV Led screen in saloon with electrical lift and TV antenna	4.780 €	
Raymarine remote control for automatic pilot	1.050 €	

Commissioning - Handing over

Total Price of the Boat with packs & options		1.066.900 €
Commissioning in Canet (France), with anchor set 50kg and 80ml Ø12 chain, anchor bridle, 8 fenders and 5 moorings, one day hand over and 7 days dockspace (net price)	15.860 €	
Kit of 4 shipping craddles (mandatory for shipping)	6.800 €	
Pack ready to go (net price)	2.480 €	
Fees for owners belongings treatment	1.560 €	
Custom export formalities fees	280 €	
Custom cargo export formalities fees	350 €	
Apostille fees	280 €	
ATR fees	280 €	
T2L fees	280 €	
Net price Ex VAT		1.066.900 €

These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.