

# Quotation for catamaran BALI 4.8 - Tarif A-2025



DATE :  
Owner :  
Name of the boat :  
Home port :  
Serial Number :  
Date of delivery :  
Technical language (FR / EN) :

BALI 4.8 equipped with 2x45 hp Yanmar engines		BALI 4.8	
		Tarif H.T.	Montant H.T.
	5 cabins (2 starboard + 3 portside) - 5 heads	818.000 €	
1	6 cabins (3 starboard + 3 portside) - 6 heads	829.000 €	829.000 €

Specifications Pack		Pack Excellence	
	Combined battery charger 80 amp - Inverter 12V (or 24V)/230V - 2000VA		x
	2 extra service batteries of 12V - 130 amp		x
	Battery controller		x
	Domestic fridge freezer (635L) with chilled water, ice maker and dedicated inverter 230V		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transom courtesy lighting		x
	Mainsail electrical winch		x
	Lifting system for dinghy		x
	Electric windlass 1700W		x
	Extra fuel tank of 400L for a total capacity of 1000L		x
	Extra Fresh water tank of 400L for a total capacity of 1000L		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with large handles and teak steps		x
	Gaz oven		x
	Pot holders on hob		x
	Bar integrated in saloon table with reversible tray		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Engine room & locker hatches on gaz struts		x
	Helmstation seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	74.900 €	74.900 €

## OPTIONS

Pack ELEGANCE		
<b>Hulls:</b> padded headboard and bed surround, indirect headboard lighting, stylish wall lights, polished chrome-plated reading lights, magazine pockets in master suite, comfort accessories in the bathroom  <b>Saloon:</b> chart table reading light, folding seat for chart table, saloon table with bar and solid wood surrounds, dimmable ambient lighting, saloon upholstery bands with armrests, flagpole and bracket		
Total pack ELEGANCE	10.640 €	

# Rigging - Sails		
#	Lazy bag and UV protection for sail in grey color	
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack + sheets	4.380 €
	Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	6.570 €
	Triradial Code 0 (96m²) with anti-twist cable	8.040 €
	Asymetric spinnaker + sock	7.290 €
	Aluminum V boom with LED lighting	13.830 €
	Code 0 rigging : bow spirit ,furler,bobstays, blocks & deck fitting	8.190 €
	Spinnaker rigging : bow sprit, halyard, deck fitting & blocks (not necessary if code 0 gear ordered)	5.800 €
	2 manual winches for head sails	4.160 €

2 electric winches for head sails	8.950 €	
Electric winch for solent	3.310 €	
Mast in 2 parts	1.680 €	

# Mechanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 45hp	6.440 €	
2 x Yanmar 80 hp instead of Yanmar 45hp	20.140 €	
Kit of two additional alternators 12V 125A	5.090 €	
ZF electric controls instead of cable motor controls	12.190 €	
Pair of 3 blades folding propellers	3.680 €	
Electric bow thruster with tunnel	13.910 €	
Generator <b>7KW 50Hz</b> with soundshield and remote control <b>230V</b>	25.260 €	
Generator <b>10KW 50Hz</b> with soundshield and remote control <b>230V</b>	29.820 €	
Generator <b>9KW 60Hz</b> with soundshield and remote control <b>120V</b>	26.420 €	
Generator <b>12KW 60Hz</b> with soundshield and remote control <b>120V</b>	32.150 €	
Kit solar panels (500W) : 5 x 100W panels	6.920 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)	5.180 €	
Remote control with chain counter at helm station	1.220 €	
Safety equipment for <b>8</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 8 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6.300 €	
Safety equipment for <b>10</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 10 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	7.090 €	
Safety equipment for <b>12</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 12 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	7.300 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	3.830 €	

# Comfort		
Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) <b>230V/50Hz</b>	33.770 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 2 starboard + 2 portside) <b>230V/50Hz</b>	36.100 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 3 starboard + 1 portside) <b>230V/50Hz</b>	36.100 €	
Reverse cycle aircond. in hulls ( <b>5 cabins version</b> : 2 starboard + 3 portside) <b>230V/50Hz</b>	37.910 €	
Reverse cycle aircond. in hulls ( <b>6 cabins version</b> ) <b>230V/50Hz</b>	41.820 €	
Reverse cycle aircond. in salon <b>230V/50Hz</b> (needs option aircond. in hulls)	15.570 €	
Supplement <b>230V/60Hz</b> aircond. (US & Japan)	2.340 €	
Tilting forward windows with locking system in open position	2.440 €	
Central heating system in hulls and salon (incompatible with aircond. option)	On demand	
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	15.980 €	
Watermaker <b>230V/50Hz 240L/H</b> (Genset required)	21.120 €	
Watermaker <b>230V/60Hz 240L/H</b> (Genset required)	23.080 €	
Large model freshwater electric toilet (specify number and location)	1.210 €	
Sea water pump at galley & anchor	1.650 €	
1 fan per cabin, saloon and forepeak (specify according to choosen version)	210 €	
Dish-washer for 9 sets <b>230V</b>	2.700 €	
Micro-wave oven <b>230V</b>	770 €	
4-burner hob in glass and large capacity oven instead of standard size	1.570 €	
6 kg washer-dryer <b>230V (3 or 4 cabins/owners version)</b>	2.670 €	

# Interior setup		
<b>Portside</b> forepeak layout (shower, head and porthole)	5.780 €	
<b>Starboard</b> forepeak layout (berth, porthole and blackout curtain)	3.580 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>3 cabins version</b> )	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>4 cabins version</b> : 2 starboard + 2 portside)	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>4 cabins version</b> : 3 starboard + 1 portside)	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>5 cabins version</b> : 2 starboard + 3 portside)	7.230 €	

Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>6 cabins version</b> )	7.450 €	
Mosquito screens for portholes ( <b>3 cabins version</b> )	2.150 €	
Mosquito screens for portholes ( <b>4 cabins version</b> : 2 starboard + 2 portside)	2.150 €	
Mosquito screens for portholes ( <b>4 cabins version</b> : 3 starboard + 1 portside)	2.150 €	
Mosquito screens for portholes ( <b>5 cabins version</b> : 2 starboard + 3 portside)	2.330 €	
Mosquito screens for portholes ( <b>6 cabins version</b> )	2.580 €	
Safe	1.240 €	
Elastomere box spring ( <b>3 cabins version</b> )	1.450 €	
Elastomere box spring ( <b>4 cabins version</b> : 2 starboard + 2 portside)	1.920 €	
Elastomere box spring ( <b>4 cabins version</b> : 3 starboard + 1 portside)	2.280 €	
Elastomere box spring ( <b>5 cabins version</b> : 2 starboard + 3 portside)	2.330 €	
Elastomere box spring ( <b>6 cabins version</b> )	2.790 €	
Saloon table convertible in coffee table (two telescopic feet)	10.000 €	
Seat to be used for saloon/cockpit (specify nbr)	320 €	
3-seater central sliding bench with storage and cushions	3.970 €	
Club corner instead of daybed (two armchairs and a mini-bar)	3.430 €	

# Upholstery color		
Indoor and outdoor upholstery color Heritage Moss	Standard	
Indoor and outdoor upholstery color Papyrus	780 €	
Indoor and outdoor upholstery color Natté Carbon Sky	780 €	
Indoor and outdoor upholstery color Heritage Scarlett	780 €	

# Exterior setup		
Hard top with plexi panels and led lights	54.270 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	19.320 €	
Flybridge upholstery (cushions : seats and backrests)	5.410 €	
Flybridge table with 2 telescopic legs	2.190 €	
Forward cockpit fixed table	3.920 €	
Transparent (crystal PVC) canvas kit for flybridge closure (hard top option obligatory)	6.770 €	
Transparent (crystal PVC) canvas kit for flybridge closure (large bimini option obligatory)	7.410 €	
Sun awning for forward cockpit	5.980 €	
Aft cockpit sun awning	1.990 €	
External roof curtains for sun protection of the saloon (Black Batyline fabric)	2.760 €	
Set of protective covers for helm console	820 €	
Set of folding sun loungers foredeck	4.190 €	
Flybridge sunbathing cushions (with backrests)	3.700 €	
4 big comfortable pillows	1.710 €	
Natural lattice on rear platform, aft cockpit and transom	19.860 €	
Natural lattice on forward cockpit	6.320 €	
Natural lattice on flybridge and access steps to flybridge	8.050 €	
Wrapping	on demand	
Protective rubrail for sugarscoops and aft platform (option not compatible with hydraulic aft platform)	870 €	
Stern spring cleats	600 €	
Polywood outbord engine bracket on aft beam	610 €	
Foldable composite gangway 2,80m with stanchions, bag & female deck fitting	4.090 €	
LED underwater lighting blue under each transom (4 spots)	5.220 €	
Plancha grill with gaz installation	2.210 €	
Electrical davit	4.700 €	
Hydraulic aft platform	54.720 €	
3,40m hypalon dinghy (max size) without console + outboard 20 hp + slings	15.890 €	
Set up when dinghy provided by the owner (max load equipped 300kg)	1.110 €	

# Electronics - Hifi		
Southern hemisphere compass	100 €	

Hifi Radio Fusion 6HP bluetooth (salon, flybridge and front cockpit)	2.450 €	
Wifi Antenna	1.880 €	
VHF backup antenna on masthead	360 €	
Radar Raymarine with bracket	4.980 €	
1 Camera under portside spreader	2.440 €	
TV pre-installation, TV antenna (FR) and TV lift <b>if TV and antenna option not taken</b>	990 €	
TV Led screen in saloon with electrical lift and TV antenna	5.630 €	
Raymarine remote control for automatic pilot	1.240 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>903.900 €</b>
Commissioning in Canet (France), with anchor set 40kg and 70ml Ø12 chain, anchor bridle, 8 fenders and 5 moorings, one day hand over and 7 days dockspace (net price), toolkit, MMSI configuration	15.310 €	
Pack ready to go (fuel + water) (net price)	2.680 €	
Fees for owners belongings treatment	1.770 €	
Custom export formalities fees	340 €	
Custom cargo export formalities fees	430 €	
Apostille fees	340 €	
ATR fees	340 €	
T2L fees	340 €	
<b>Net price Ex VAT</b>		<b>903.900 €</b>
Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER		