

Quotation for catamaran BALI 4.4 - Tarif A-2025



DATE :
Owner :
Name of the boat :
Home port :
Serial Number :
Date of delivery :
Technical language (FR / EN) :

| | | | |
|---|--|------------|--|
| BALI 4.4 equipped with 2x40 hp Nanni engines | | BALI 4.4 | |
| | | Tarif H.T. | |
| 4 cabins (2 portside + 2 starboard) - 4 heads | | 560.000 € | |

Specifications PackPack Excellence

| | |
|---|----------|
| Combined battery charger 80 Amp - Inverter 12V (or 24V)/230V - 2000VA | x |
| 2 extra service batteries of 12V - 130 amp | x |
| Battery controller | x |
| Indirect lighting in cabins | x |
| Forward cockpit and transom courtesy lighting | x |
| Domestic fridge freezer (615L) with chilled water, ice maker and dedicated inverter 230V | x |
| Bar integrated in saloon table with reversible tray | x |
| Mainsail electrical winch | x |
| Lifting system for dinghy | x |
| Electric windlass 1500W | x |
| Salon manual tilting bay/door mechanically assisted by pneumatic struts | x |
| Hot and cold cockpit shower | x |
| Comfortable swim ladder with large handles and teak steps | x |
| Extra fuel tank of 400L for a total capacity of 800L | x |
| Extra Fresh water tank of 400L for a total capacity of 860L | x |
| Gaz oven | x |
| Pot holders on hob | x |
| Engine room & locker hatches on gaz struts | x |
| Helmstation seat cushions (seat and backrest) | x |
| Forward cockpit cushions (seats and backrests) | x |
| Seats for aft bench (seats and backrests) | x |
| 2 layers of antifouling with Epoxy base coat | x |
| Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station | x |
| Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery) | x |
| Total pack excellence | 64.000 € |

OPTIONS

Pack ELEGANCE

Hulls : padded headbands and headboards, indirect lighting headband, design applies, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom

Salon : chart table reading light in leather, folding seat for chart table, design standing lights, salon table with bar and plain wood borders, square upholstery bands with armrests, electric rear bay lift system assisted by hydraulic cylinders, flagpole and its bracket

Total pack ELEGANCE

10.440 €

Rigging - Sails

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| Lazy bag and UV protection for sail in grey color | | |
| Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack + sheets | 4.160 € | |
| Square top reinforced Dacron fully-battened Mainsail with specific fiiting & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets | 5.970 € | |
| Triradial Code 0 (74m²) with anti-rotation cable | 6.700 € | |
| Asymetric spinaker + sock | 6.120 € | |
| Aluminum V boom with LED lighting | 12.820 € | |
| Code 0 rigging : bow sprit, furler, halyard, bobstays, blocks & deck fitting | 7.670 € | |
| Spinnaker rigging : bowsprit, furler, halyard, deck fitting & blocks (not necessary if code 0 gear ordered) | 5.040 € | |
| 1 manual winch for head sails | 3.290 € | |
| 1 Electric winch for head sails | 6.910 € | |
| Electric winch for solent | 3.300 € | |
| Mast in 2 parts | 1.680 € | |

Mecanics - Safety Equipment

| | | |
|--|----------|--|
| 2 x NANNI 65 hp instead of NANNI 40hp | 8.100 € | |
| Kit of two additional alternators 12V 125A | 5.090 € | |
| ZF electric controls instead of cable motor controls | 11.600 € | |
| Pair of 3 blades folding propellers | 3.510 € | |
| Generator 7KW 50hz with soundshield and remote control 230V | 25.260 € | |
| Generator 10KW 50hz with soundshield and remote control 230V | 29.820 € | |
| Generator 9KW 60hz with soundshield and remote control 120V | 26.420 € | |
| Generator 12KW 60hz with soundshield and remote control 120V | 32.160 € | |
| Kit solar panels : 4 x 100W panels (400W) | 5.590 € | |
| Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher) | 4.570 € | |
| Remote control with chain counter at helm station | 1.220 € | |
| Safety equipment for 8 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 8 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit) | 6.300 € | |
| Safety equipment for 10 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 10 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit) | 7.090 € | |
| Safety equipment for 12 with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 12 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit) | 7.300 € | |
| Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard | 3.400 € | |

Comfort

| | | |
|---|----------|--|
| Reverse cycle aircond in hulls (3 cabins version) 230V/50Hz | 29.840 € | |
| Reverse cycle aircond in hulls (4 cabins version) 230V/50Hz | 33.350 € | |

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| Reverse cycle aircond in salon 230V/50Hz (needs option Aircond in hulls) | 14.760 € | |
| Reverse cycle aircond in hulls (3 cabins version) 120V/60Hz | 32.200 € | |
| Reverse cycle aircond in hulls (4 cabins version) 120V/60Hz | 36.120 € | |
| Reverse cycle aircond in salon 120V/60Hz (needs option Aircond in hulls) | 18.080 € | |
| Tilting forward windows with locking system in open position | 2.440 € | |
| Central heating system in hulls and salon (incompatible with Aircond option) | 14.390 € | |
| Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended) | 15.980 € | |
| Watermaker 230V 240L/H (Generator required) | 21.120 € | |
| Watermaker 120V 240L/H (Generator required) | 22.950 € | |
| Large model freshwater electric toilet (specify number and location) | 1.210 € | |
| Sea water pump at galley & anchor | 1.650 € | |
| 1 fan per cabin, saloon and forepeak (specify according to choosen version) | 210 € | |
| Electric tilting door lift (included in ELEGANCE pack) | 4.790 € | |
| Dish-washer for 9 sets 230V | 2.700 € | |
| Micro-wave oven 230V | 770 € | |
| 4 burners cooking hob in glass and large capacity oven instead of standard size | 1.570 € | |
| 6kg/1,5kg washer-dryer machine integrated in the bathroom furniture 230V (3 cabins version) | 2.670 € | |

Interior setup

| | | |
|---|---------|--|
| Portside forepeak layout (shower and head) | 5.740 € | |
| Access from forward cabin to portside forepeak (4 cabins version and incompatible with shower in the forepeak) | 1.280 € | |
| Portside forepeak layout (matress and blackout curtain) | 3.390 € | |
| Starboard forepeak layout (matress and blackout curtain) | 3.390 € | |
| Access from forward cabin to starboard forepeak | 1.280 € | |
| Opening porthole between steering station and saloon | 770 € | |
| Plexiglass blackout pleated blinds, porthole floats (3 cabins version) | 6.440 € | |
| Plexiglass blackout pleated blinds, porthole floats (4 cabins version) | 6.440 € | |
| Mosquito screens for portholes (3 cabins version) | 2.090 € | |
| Mosquito screens for portholes (4 cabins version) | 2.090 € | |
| Safe box | 1.240 € | |
| Elastomere box spring (3 cabins version) | 1.450 € | |
| Elastomere box spring (4 cabins version) | 1.920 € | |
| Club chairs instead of lounge (two armchairs and a mini-bar) | 3.170 € | |
| Saloon table convertible in coffee table (two telescopic feet) | 9.990 € | |
| Fixed saloon seat with storage and cushions | 3.770 € | |
| Folding seat to be used for saloon/cockpit (specify nbr) | 320 € | |

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Upholstery color

| | | |
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| Indoor and outdoor upholstery color Heritage Moss | Standard | |
| Indoor and outdoor upholstery color Papyrus | 780 € | |
| Indoor and outdoor upholstery color Natté Carbon Sky | 780 € | |
| Indoor and outdoor upholstery color Heritage Scarlett | 780 € | |

Exterior setup

| | | |
|---|-----------|--|
| Rigid helm station bimini | 8.040 € | |
| Canvas helm station bimini | 4.700 € | |
| Forward cockpit fixed table | 3.750 € | |
| Flybridge upholstery (cushions : seats and backrests) | 4.000 € | |
| Flybridge table with telescopic leg | 1.640 € | |
| Transparent (crystal PVC) and canvas kit for closing the flybridge (rigid helm station bimini option obligatory) | 3.470 € | |
| Transparent (crystal PVC) and canvas kit for closing the flybridge (canvas helm station bimini option obligatory) | 3.020 € | |
| Sun awning for forward cockpit | 2.760 € | |
| Aft cockpit sun awning | 2.280 € | |
| External roof curtains for sun protection of the saloon (Black Batyline fabric) | 2.680 € | |
| Set of protective covers for steering console | 830 € | |
| Set of folding sun loungers foredeck | 3.970 € | |
| Flybridge sunbathing cushions (with backrests) | 3.520 € | |
| 4 big comfortable pillows | 1.710 € | |
| Natural lattice on aft platform, aft cockpit and transom | 13.520 € | |
| Natural lattice on forward cockpit | 4.870 € | |
| Natural lattice on flybridge and access steps to flybridge | 5.520 € | |
| Wrapping | on demand | |
| Protective rubrail for sugarscoops and aft platform | 820 € | |
| Stern spring cleats | 600 € | |
| Polywood outbord engine bracket on aft beam | 610 € | |
| Foldable composite gangway 2,60m with stanchions, bag & female deck fitting | 3.330 € | |
| LED underwater lighting blue under each transom (4 spots) | 5.220 € | |
| Plancha grill with gaz installation | 2.210 € | |
| Electrical davit | 4.700 € | |
| 3,10m hypalon dinghy (max size) without console + outboard 15hp + slings | 14.210 € | |
| Set up when dinghy provided by the owner (max load equipped 150kg) | 1.110 € | |

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Electronics - Hifi

| | | |
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| Southern hemisphere compass | 100 € | |
| Hifi Radio-Fusion 6 HP bluetooth (salon, flybridge and front cockpit) | 2.430 € | |
| Wifi Antenna | 1.880 € | |
| VHF backup antenna on masthead | 360 € | |
| Radar Raymarine with bracket | 4.980 € | |
| TV pre-installation and TV antenna (FR) and TV lift if TV and antenna option not taken | 990 € | |
| TV Led screen in saloon with electrical lift and TV antenna | 5.630 € | |
| Raymarine remote control for automatic pilot | 1.240 € | |

Commissioning - Handing over

| | | |
|--|-----------------|--|
| Total Price of the Boat with packs & options | | |
| Trucking, commissioning in Marans (France), with anchor set 25kg and 70ml Ø10 chain, 6 fenders and 4 moorings, anchor bridle, one day hand over and 7 days dockspace, net price, toolkit, MMSI configuration | 15.190 € | |
| Fees for owners belongings treatment | 1.770 € | |
| Custom export formalities fees | 340 € | |
| Custom cargo export formalities fees | 430 € | |
| Apostille fees | 340 € | |
| ATR fees | 340 € | |
| T2L fees | 340 € | |
| | | |
| Net price Ex VAT | | |
| <small>Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small> | | |