

Quotation BALI 4.3

PRICES B-2018

DATE :

NAME :

Name of boat:

Hailing port :

Hull number :

Wished date of delivery :

Delivery date accepted by the shipyard:

Authorized limit date for definition changes:

Technical language (FR / EN):

BALI 4.3		ex VAT	ex VAT
<i>With 2 D2-40 VOLVO standard engines of 40 CV & 2 fixed propellers with 2 blades</i>			
1	3 cabins - 2 heads Version	356.950 €	356.950 €
	3 cabins- 3 heads Version	357.450 €	
	4 cabins - 2 heads Version	359.450 €	
	4 cabins - 3 heads Version	359.950 €	
	4 cabins - 4 heads Version	360.450 €	
Packs Specifications		Pack Horizon	Pack Excellence
		29.800 €	36.600 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley		X	X
Combined battery charger 70 Amp - Inverter 12/220v, 2000VA		X	X
Battery controller		X	X
American fridge freezer (615 L with chilled water & ice maker and dedicated inverter)		X	X
LED navigation lights		X	X
Cockpit extension by tilting platform		X	X
Davits for dinghy		X	X
SS pulpits with seats		X	X
Hot & Cold cockpit shower		X	X
Electrical 1000 W windlass		X	X
Solent furler system		X	X
2 extra service batteries of 110 amp for a total capacity of 440 amp		X	X
Indirect lighting in saloon and cabins		X	X
Forward cockpit courtesy lighting		X	X
Extra Fuel tank of 400L for a total capacity of 800L		X	X
Extra Fresh water tank of 400L for total capacity 800L		X	X
Corner sofa and meridian/daybed cushions		X	X
Salon tilting bay/door mechanically assisted by pneumatic struts		X	X
Gas struts on 5 cockpit lockers and engines hatches		X	X
Mainsail electrical winch		X	X
Automatic first and second reef		X	X
Saloon to forward-cockpit window fully retractable			X
Saloon Lateral sliding windows			
Forward cockpit cushions			X
Flybridge benches cushions			X
12 V outlets (1 per cabin and 1 at chart table)			X

Toutes nos affaires sont traitées aux conditions générales de vente figurant sur nos bon de commande. Catana se réserve le droit de modifier les caractéristiques et /ou les tarifs de ses modèles sans préavis.

	Total du pack Horizon	29.800 €	0 €
1	Total du pack excellence	36.600 €	36.600 €

OPTIONS			
Rigging - Sails - Upholstery - Cover and protection			
#	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>		
	Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.200 €	
	Reinforced Square top Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.140 €	
	Added value for hydranet solent instead Dacron	2.920 €	
	In-boom furling system with specific mainsail	24.200 €	
	Electrical winch for solent sheet and reef (Antal 52 vs Antal 48)	2.380 €	
	Code 0 or Gennaker (61m²) with anti-rotation cable & Trioptimal cut	5.250 €	
	Code 0 gear: furler,bobstays and deck fitting	5.670 €	
	2 winches for code 0 sheets	2.220 €	
	102 sqm asymmetric spinnaker 1,5 oz	4.480 €	

	Spinnaker gear: deck fitting (not necessary if code 0 gear ordered)	3.370 €	
	Aluminum V boom with boom lighting	10.350 €	
	Carbon mast	50.980 €	
	Large Bimini top (stainless steel frame, canvas and transparent windows)	10.970 €	
	Helmstation Bimini (stainless steel frame & canvas)	3.370 €	
	Enclosure for helmstation Bimini	1.920 €	
	Lounge flybridge windshield	1.860 €	
	Sun awning for forward cockpit	1.470 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1.710 €	
	Set of sun awnings for sides area of the aft cockpit	1.590 €	
	Color Diamante SNOW (standard)	NC	
	Color Diamante TAUPE	360 €	
	Color Diamante METEOR	360 €	
	Sunbathing cushions for foredeck	2.980 €	
	Sunbathing cushions for bimini	985 €	
	Big comfortable pillows (4 pillows) SNOW	1.210 €	
	Big comfortable pillows (4 pillows) TAUPE	1.210 €	
	Big comfortable pillows (4 pillows) METEOR	1.210 €	
	Set of protection for steering console	600 €	
	Kit of storage covers for foredeck sunbathing cushions	500 €	
	# Mechanics - electricity - power - water circuit		
	2 upgraded VOLVO engines D2-50 of 50 hp	2.880 €	
	2 upgraded VOLVO engines D2-60 of 60 hp	5.180 €	
	2 primary 57 hp YANMAR engines instead of standard	8.740 €	
	Dual electrical engine control to the chart table	3.150 €	
	180 L watermaker running via VOLVO engine, with start and regulation control outside of engines room	13.420 €	
	Low consumption 12 V 100 L/H watermaker (needs solar panels)	13.230 €	
	Kit Solar panels : 4 x 100 W (Incompatible with large rigid bimini top)	4.770 €	
	Additional kit of four 100 watts solar panels on SS frame	7.980 €	
	Set of 2 folding 3 blades propellers	3.660 €	
	ONAN generator 4 KW 50hz with soundshield 220 V	16.300 €	
	ONAN generator 9,5 KW 50hz with soundshield 220 V	21.010 €	
	Reversible air conditioning for 3 cabins (needs generator 9,5 KW) 220 V	14.870 €	
	Reversible air conditioning for 4 cabins (needs generator 9,5 KW) 220 V	17.370 €	
	<i>Both hulls AC options don't include AC for salon</i>		
	Reversible air conditioning for salon (needs generator 9,5 KW) 220 V	14.700 €	
	ONAN generator remote control (all models)	570 €	
	ONAN generator 5 KW 60hz with soundshield 110 V	16.450 €	
	ONAN generator 11,5 KW 50hz with soundshield 110 V	21.160 €	
	Reversible air conditioning for 3 cabins (needs generator 11,5 KW) 110 V	15.270 €	
	Reversible Air conditioning for 4 cabins (needs generator 11,5 KW) 110 V	17.770 €	
	<i>Both hulls AC options don't include AC for salon</i>		
	Reversible Air conditioning for salon (needs generator 11,5 KW) 110 V	15.100 €	
	<i>AC option is incompatible with diesel heating</i>		
	Webasto Diesel heating system for saloon and cabins	11.110 €	
	Electrical toilet with fresh water (specify 1, 2, 3 or 4)	960 €	
	2 grey waters tanks of 150 L with discharge pump	3.750 €	
	Sea water pump at galley & anchor well	1.265 €	
	One 12 V fan per cabin and forepeak (specify according to chosen version)	160 €	
	Dish-washer for 6 220 V	1.460 €	
	Micro-wave oven 220 V	640 €	
	4 kg washing machine in 220V integrated in portside head (version 3 cabins)	1.640 €	
	4/6 kg washer-dryer machine in portside head 220V only (version 3 cabins)	3.040 €	
	Transoms courtesy lighting	1.440 €	
	LED submarine lighting 21 W blue under each transom (4 spots)	2.940 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, converter) and preinstallation of 110 V outlets for coffea machine, micro wave, TV, washing machine and dishwasher. No gas installation according to US standard or others	2.630 €	
	# Accomodation		
	Berth in portside forepeak (with hull opening porthole) for 4 cabins version only	2.780 €	
	Access from forward cabin to portside forepeak	990 €	
	Berth in starboard forepeak (with hull opening porthole)	2.780 €	
	Access from forward cabin to starboard forepeak	990 €	
	Blackout curtains at each cabin, heads & corridors (colour: ecrú)	1.990 €	
	Mosquito screens for portholes in cabins	1.380 €	
	Safe box under aft portside berth	995 €	
	Convertible saloon table for double berth (with cushion)	2.570 €	
	2 forward cockpit removable tables	1.450 €	
	Flybridge table	890 €	

	Elastomer box spring for forward berth (specify 1 or 2)	380 €	
	Elastomer box spring for aft berth (specify 1 or 2)	380 €	
	Folding seats to be used for cockpit (specify 1, 2, 3 or 4)	180 €	
	Fixed saloon/cockpit bench with storage and cushions	2.660 €	
	Saloon pouffe with storage and cushion	495 €	
	Carpet in cabins	995 €	
	Aft large and comfortable bench(with cushions), storage and aft platform for a safe passage between the two transoms	14.800 €	
#	Miscellaneous		
	Teak on transom steps and aft saloon/ cockpit floor	16.480 €	
	Synthetic teak on transom and aft saloon/ cockpit floor	17.200 €	
	Synthetic teak on transom steps only	2.650 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		
	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Hull sticker	15.300 €	
	Permanent transom protection	690 €	
	2 stern spring cleats	410 €	
	Outbord engine support	490 €	
	Paddle stand up on starboard	890 €	
	Plancha (needs aft bench option)with gas installation	1.680 €	
	Hydraulic system for tilting salon baydoor	3.980 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1.960 €	
#	Electronics - Hifi		
	Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7" , MULTI I70S and VHF RAY 60	13.770 €	
	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19.980 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	995 €	
	Added value 4 Hopman sound transfer speakers	1.625 €	
	Wi Fi antenna	1.490 €	
	Radar Raymarine with support and Wiring	3.920 €	
	Raymarine remote control for automatic pilot	990 €	
	TV antenna	695 €	
	TV Led screen 26" with DVD in saloon (french channels)	1.740 €	
#	Safety and delivery		
	Matériel de sécurité pour 8 personnes avec canot de survie (sans balise)	5.060 €	
	Matériel de sécurité pour 10 personnes avec canot de survie(sans balise)	5.440 €	
	20kg Anchor + 70m of Ø10mm chain + bridle	1.390 €	
	6 big fenders & 4 mooring lines	775 €	
	2 layers of antifouling with Epoxy base coat	2.550 €	
	2 layers of tropics antifouling with Epoxy base coat	3.990 €	
	Dinghy 3,20m Hypalon + 15hp outboard engine installed on davits	9.980 €	
	Installation on davits of dinghy supplied by owner	865 €	
	Schrinkwrapping of the boat for truck transport	3.080 €	
	Mast in two parts	1.395 €	
	French flag registry formalities (except French Registration Taxes)	265 €	
	Custom export formalities	265 €	
	Forwarding agent fees	265 €	
	Apostille fees	265 €	
	Stickers on transom : name and port of registry of the boat (to specify 2 months before completion date)	160 €	
	Total Price of the Boat with packs & options		393.550 €
	Transport , commissioning in La Rochelle (France), one day hand over and 5 days dockspace , net price	9.200 €	
	Truck loading charges at factory, net price	460 €	
	Transport by truck from La Rochelle to Canet en Roussillon or Port Pin Rolland Toulon by exceptional convoy	17.940 €	
	Net to be paid ex VAT		393.550 €
	Quotation expiration date :		472.260 €