

Quotation BALI 4.3

PRICES A-2019

BALI 4.3

L O F L T

DATE :

NAME :

Name of boat:

Hailing port :

Hull number :

Wished date of delivery :

Delivery date accepted by the shipyard:

Authorized limit date for definition changes:

Technical language (FR / EN):

BALI 4.3		ex VAT	ex VAT
<i>With 2 Yanmar standard engines of 40 CV & 2 fixed propellers with 2 blades</i>			
<input type="checkbox"/>	3 cabins - 2 heads Version	372 840 €	372 840 €
<input type="checkbox"/>	3 cabins- 3 heads Version	375 340 €	
<input type="checkbox"/>	4 cabins - 2 heads Version	375 340 €	
<input type="checkbox"/>	4 cabins - 3 heads Version	376 340 €	
<input type="checkbox"/>	4 cabins - 4 heads Version	377 340 €	
Packs Specifications		Pack Horizon	Pack Excellence
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley		x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000VA		x	x
Battery controller		x	x
American fridge freezer (615 L with chilled water & ice maker and dedicated inverter)		x	x
LED navigation lights		x	x
Cockpit extension by tilting platform		x	x
Davits for dinghy		x	x
SS pulpits with seats		x	x
Hot & Cold cockpit shower		x	x
Electrical 1000 W windlass		x	x
Solent furler system		x	x
2 extra service batteries of 130 amp		x	x
Indirect lighting in saloon and cabins		x	x
Forward cockpit courtesy lighting		x	x
Extra Fuel tank of 400L for a total capacity of 800L		x	x
Extra Fresh water tank of 400L for total capacity 800L		x	x
Kit of two high cupboards in kitchen		x	x
Corner sofa and meridian/daybed cushions		x	x
Aft bench cushions		x	x
Salon tilting bay/door mechanically assisted by pneumatic struts		x	x
Gas struts on 5 cockpit lockers and engines hatches		x	x
Mainsail electrical winch		x	x
Automatic first and second reef		x	x
Saloon to forward-cockpit window fully retractable			x
Saloon Lateral sliding windows			x
Forward cockpit cushions			x
Flybridge benches cushions			x
12 V outlets (1 per cabin and 1 at chart table)			x
		31 500 €	38 300 €

Our products are sold under the terms and conditions of sale listed on our purchase orders. Catana reserves the right to modify specifications and/or rates of its models without notice.

Total du pack Horizon	31 500 €	0 €
1 Total du pack excellence	38 300 €	38 300 €

OPTIONS			
Rigging - Sails - Upholstery - Cover and protection			
#	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>		
<input type="checkbox"/>	Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 260 €	
<input type="checkbox"/>	Reinforced Square top Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	4 220 €	
<input type="checkbox"/>	Added value for hydranet solent instead Dacron	2 980 €	
<input type="checkbox"/>	In-boom furling system with specific mainsail	24 680 €	
<input type="checkbox"/>	Electrical winch for solent sheet and reef (Antal 52 vs Antal 48)	2 430 €	
<input type="checkbox"/>	Code 0 or Gennaker (61m²) with anti-rotation cable & Trioptimal cut	5 355 €	
<input type="checkbox"/>	Code 0 gear: furler,bobstays and deck fitting	5 780 €	
<input type="checkbox"/>	2 winches for code 0 sheets	2 260 €	
<input type="checkbox"/>	102 sqm asymmetric spinnaker 1,5 oz	4 570 €	
<input type="checkbox"/>	Spinnaker gear: deck fitting (not necessary if code 0 gear ordered)	3 430 €	
<input type="checkbox"/>	Aluminum V boom with boom lighting	10 560 €	
<input type="checkbox"/>	Carbon mast	51 980 €	

	Large Bimini top (stainless steel frame, canvas and transparent windows)	11 190 €
	Helmstation Bimini (stainless steel frame & canvas)	3 430 €
	Enclosure for helmsation Bimini	1 960 €
	Lounge flybridge windshield	1 910 €
	Sun awning for forward cockpit	1 510 €
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1 740 €
	Set of sun awnings for sides area of the aft cockpit	1 620 €
	Color Diamante SNOW (standard)	NC
	Color Diamante TAUPE	370 €
	Sunbathing cushions for foredeck	3 040 €
	Sunbathing cushions for bimini	1 010 €
	Big comfortable pillows (4 pillows) SNOW	1 230 €
	Big comfortable pillows (4 pillows) TAUPE	1 230 €
	Set of protection for steering console	610 €
	Kit of storage covers for foredeck sunbathing cushions	510 €
	# Mechanics - electricity - power - water circuit	
	2 YANMAR engines of 57 hp instead of 40 hp	5 690 €
	Volvo engines : consult us	
	Extra battery charging system (kit of 2 extra alternators 12V /125 A)	4 380 €
	Low consumption 12 V 105 L/H watermaker (needs solar panels)	13 490 €
	Kit Solar panels : 4 x 100 W (Incompatible with large rigid bimini top)	4 870 €
	Set of 2 folding 3 blades propellers	3 730 €
	ONAN generator 4 KW 50hz with soundshield 220 V	16 620 €
	ONAN generator 9,5 KW 50hz with soundshield 220 V	21 430 €
	Reversible air conditioning for 3 cabins (needs generator 9,5 KW) 220 V	18 300 €
	Reversible air conditioning for 4 cabins (needs generator 9,5 KW) 220 V	20 300 €
	<i>Both hulls AC options don't include AC for salon</i>	
	Reversible air conditioning for salon (needs generator 9,5 KW) 220 V	13 500 €
	ONAN generator remote control (all models)	580 €
	ONAN generator 5 KW 60hz with soundshield 110 V	16 780 €
	ONAN generator 11,5 KW 50hz with soundshield 110 V	21 580 €
	Reversible air conditioning for 3 cabins (needs generator 11,5 KW) 110 V	18 600 €
	Reversible Air conditioning for 4 cabins (needs generator 11,5 KW) 110 V	20 700 €
	<i>Both hulls AC options don't include AC for salon</i>	
	Reversible Air conditioning for salon (needs generator 11,5 KW) 110 V	13 770 €
	<i>AC option is compatible with diesel heating</i>	
	Webasto Diesel heating system for saloon and cabins	11 330 €
	Electrical toilet with fresh water (specify 1, 2, 3 or 4)	960 €
	2 grey waters tanks of 150 L with discharge pump	3 820 €
	Sea water pump at galley & anchor well	1 290 €
	One 12 V fan per cabin and forepeak (specify according to chosen version)	165 €
	Dish-washer for 6 220 V	1 490 €
	Micro-wave oven 220 V	650 €
	4 kg washing machine in 220V integrated in portside head (version 3 cabins)	1 680 €
	Transoms courtesy lighting	1 470 €
	LED submarine lighting 21 W blue under each transom (4 spots)	3 020 €
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, converter) and preinstallation of 110 V outlets for coffea machine, micro wave, TV, washing machine and dishwasher. No gas installation according to US standard or others	2 680 €
	# Accomodation	
	Berth in portside forepeak (with hull opening porthole) for 4 cabins version only	2 830 €
	Access from forward cabin to portside forepeak	1 010 €
	Berth in starboard forepeak (with hull opening porthole)	2 830 €
	Access from forward cabin to starboard forepeak	1 010 €
	Blackout curtains at each cabin, heads & corridors (colour: ecru)	2 030 €
	Mosquito screens for portholes in cabins	1 410 €
	Safe box under aft portside berth	1 010 €
	Convertible saloon table for double berth (with cushion)	2 620 €
	2 forward cockpit removable tables	1 480 €
	Flybridge table	910 €
	Elastomer box spring for forward berth (specify 1 or 2)	390 €
	Elastomer box spring for aft berth (specify 1 or 2)	390 €
	Folding seats to be used for cockpit (specify 1, 2, 3 or 4)	180 €
	Fixed bench for table cockpit with storage and cushions	2 710 €
	Saloon pouffe with storage and cushion	510 €
	Carpet in cabins	1 010 €

# Miscellaneous			
Teak on transom steps and aft saloon/ cockpit floor	16 810 €		
Synthetic teak on transom and aft saloon/ cockpit floor	17 540 €		
Synthetic teak on transom steps only	2 710 €		
		<i>Weathered Black</i>	
		<i>Teak white</i>	
		<i>Scrubbed white</i>	
		<i>Weathered white</i>	
Hull sticker	15 610 €		
Permanent transom protection	710 €		
Retractable stern spring cleats	480 €		
Outboard engine support	510 €		
Plancha (needs aft bench option)with gas installation	1 710 €		
Hydraulic system for tilting salon baydoor	4 060 €		
Foldable PVC Gangway 2,60m with bag & female deck fitting	1 990 €		
# Electronics - Hifi			
Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60	14 040 €		
Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	20 380 €		
US channel VHF	60 €		
Southern hemisphere compass	60 €		
Radio HiFi 4 loud speaker Bluetooth	1 010 €		
Wi Fi antenna	1 520 €		
Radar Raymarine with support and Wiring	3 990 €		
Raymarine remote control for automatic pilot	1 010 €		
TV antenna	710 €		
TV Led screen 26" with DVD in saloon (french channels)	1 780 €		
# Safety and delivery			
Matériel de sécurité pour 8 personnes avec canot de survie (sans balise)	5 160 €		
Matériel de sécurité pour 10 personnes avec canot de survie(sans balise)	5 550 €		
20kg Anchor + 70m of Ø10mm chain + bridle	1 410 €		
6 big fenders & 4 mooring lines	790 €		
2 layers of antifouling with Epoxy base coat	2 600 €		
2 layers of tropics antifouling with Epoxy base coat	4 070 €		
Dinghy 3,20m Hypalon + 15hp outboard engine installed on davits	10 180 €		
Installation on davits of dinghy supplied by owner	880 €		
Schrinkwrapping of the boat for truck transport	3 140 €		
Mast in two parts	1 420 €		
French flag registry formalities (except French Registration Taxes)	270 €		
Custom export formalities	270 €		
Forwarding agent fees	270 €		
Apostille fees	270 €		
Stickers on transom : name and port of registry of the boat (to specify 2 months before completion date)	160 €		
Total Price of the Boat with packs & options		411 140 €	
Transport , commissioning in Marans/ La Rochelle (France), one day hand over and 5 days dockspace , net price	9 300 €		
Truck loading charges at factory, net price	470 €		
Transport by truck from La Rochelle to Canet en Roussillon or Port Pin Rolland Toulon by exceptional convoy	18 300 €		
Net to be paid ex VAT		411 140 €	
Quotation expiration date :			