

OCEANIS 38.1

Qty	Code	Description	Recommended retail price	
VERSIONS				
			Excludes VAT €	Total EXCL VAT €
PROPULSION				
*1	1ZF1	YANMAR 3YM30AE 21KW (29HP) DIESEL SD	124 900,00	0,00
*1	1ZB1	YANMAR 3JH5CE 29KW (40HP) DIESEL SD	126 600,00	0,00
LEST				
*2	220	DEEP CAST IRON KEEL	Free of Charge	
*2	210	SHALLOW CAST IRON KEEL	790,00	0,00
*2	2D1	LIFTING KEEL	7 400,00	0,00
LAYOUT				
*3	3B6KQ	2 CABINS VERSION - SIDE GALLEY - WALNUT ALPI	Free of Charge	
*3	3B6RQ	2 CABINS VERSION - SIDE GALLEY - WHITE OAK ALPI	1 400,00	0,00
*3	3E5KQ	3 CABINS VERSION - SIDE GALLEY - WALNUT ALPI	1 480,00	0,00
*3	3BGKQ	2 CABINS VERSION - L SHAPE GALLEY - WALNUT ALPI	1 900,00	0,00
*3	3EDKQ	3 CABINS VERSION - L SHAPE GALLEY - WALNUT ALPI	2 690,00	0,00
*3	3E5RQ	3 CABINS VERSION - SIDE GALLEY - WHITE OAK ALPI	2 830,00	0,00
*3	3BGRQ	2 CABINS VERSION - L SHAPE GALLEY - WHITE OAK ALPI	3 300,00	0,00
*3	3EDRQ	3 CABINS VERSION - L SHAPE GALLEY - WHITE OAK ALPI	4 080,00	0,00
*3	3BLKQ	2 CABINS 2 HEADS VERSION - SIDE GALLEY - WALNUT ALPI	4 160,00	0,00
*3	3BLRQ	2 CABINS 2 HEADS VERSION - SIDE GALLEY - WHITE OAK ALPI	5 320,00	0,00
*3	3E6KQ	3 CABINS 2 HEADS VERSION - SIDE GALLEY - WALNUT ALPI	5 470,00	0,00
*3	3E6RQ	3 CABINS 2 HEADS VERSION - SIDE GALLEY - WHITE OAK ALPI	6 360,00	0,00
UPHOLSTERY				
*5	5BL02	NEO 05 - UPHOLSTERY IN SALOON	Free of Charge	
*5	5BL21	CHINE MOKA UPHOLSTERY IN SALOON	460,00	0,00
*5	5BL20	TAUPE PVC UPHOLSTERY IN SALOON	460,00	0,00
TRIM LEVEL				
FAMILY TRIM LEVEL				
-F	21VCB	Solid wood slatted aft platform Solid wood slatted helm seats De luxe cockpit table (polyester) Electric windlass + Remote control Hot/cold water cockpit shower 2 halyard bags Aft transom protection Outboard engine bracket Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Full 230 V system: Inside sockets, Shore power socket 40 Amperes battery charger 2x80 amperes additional service batteries Extra water tank (200 L / 53 US Gal) Saloon + Cabins: fans Mosquito nets on portholes	13 900,00	0,00
COMFORT TRIM LEVEL				
-F	21V1B	Solid wood slatted aft platform Solid wood slatted helmsman grid seats Cockpit opening porthole for aft cabin(s) Mosquito nets 2 halyard bags Hot/cold water cockpit shower Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Stainless steel 2 burner oven/grill cooker on mounting (in lieu of standard) LED indirect lighting in saloon Full 12/230 V system (Inside sockets, 40 Amperes battery charger, Shore power socket) 2 Additional 80 ampères service batteries	9 400,00	0,00
PACKS				
PACK PERFORMANCE - WITHOUT SAILS				
-P	A10LA	Extended mast (+ 1,00 m / 3'3") German System (Two-way mainsheet at the helm station) Flat deck furler Adjustable genoa traveller Mainsheet Dyneema Cascade backstay Performance hull decoration	2 900,00	0,00
DOWNWIND PACK				
-P	A32	Polyester bowsprit Asymmetrical spinnaker rigging / Code 0 Second bow roller and bobstay Coach roof winch to starboard - manual (H35.2STA) + Clutches + Halyard bags	2 430,00	0,00
COASTAL PACK - B&G				
-P	R21B	1 Triton 2 Graphic display (Port steering console) Sensor (Log, Speedometer, Temperature) Wind Sensor B&G (Windvane, Anemometer) Windex Windvane	1 850,00	0,00

		OFFSHORE PACK - B&G						
-P	R21D	=Coastal Pack : 1 Triton 2 Graphic display (Starboard steering console) Sensor (Log, Speedometer, Temperature) Wind Sensor B&G (Windvane, Anemometer) Windex Windvane + 1 Zeus3 7" wide wireless screen (Port steering console) Chart table: B&G V60 VHF, AIS receiver function					4 300,00	0,00
OPTIONS								
RUNNING RIGGING								
AC	D20	SELF-TACKING JIB HARDWARE					940,00	0,00
STANDING RIGGING								
AD	B02	RELEASABLE INNER FORESTAY CHAINPLATE	#				418,00	0,00
AD	D05	RELEASABLE INNER FORESTAY - HOIST	#				1 325,00	0,00
AD	D24	BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING)	#				745,00	0,00
MAST - BOOM - POLE								
AM	B02	ANODISED FURLING MAST WITH DACRON MAINSAIL	#				690,00	0,00
RUNNING RIGGING								
AU	B10	GENOA SHEET TRACK LEADS ADJUSTABLE FROM THE COCKPIT					500,00	0,00
AU	G02	GERMAN SYSTEM (FOR CLASSIC MAST)					700,00	0,00
AU	W71A	H40 STAHEH ELECTRIC PORT COACH ROOF WINCH /35.2STA	#				3 095,00	0,00
AU	W95A	MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES					1 005,00	0,00
SAILS								
AV	C0545	LAZY BAG - NATURAL					580,00	0,00
AV	D14	PERFORMANCE SAILS (FOR PERFORMANCE PACK)					4 495,00	0,00
AV	H02	SELF TACKING JIB -DACRON- (REPLACING GENOA)	#				160,00	0,00
AV	I01	CODE 0 WITH FURLING SYSTEM	#				3 850,00	0,00
MOORING AND ANCHOR LINES								
BA	B01	2 ALUMINIUM MOORING CLEATS ON THE BEAM					80,00	0,00
BA	C02	WINDLASS CONTROL IN COCKPIT WITH CHAIN COUNTER					472,00	0,00
BA	G11	ELECTRIC WINDLASS 1000W + REMOTE CONTROL					2 060,00	0,00
BA	M11	MOORING-ANCHORING KIT					945,00	0,00
EXTERIOR LAYOUT								
BE	A50	MAINSAIL ARCH					3 370,00	0,00
BE	CB232	SILVER COACHROOF SPRAYHOOD - FOR BOAT WITHOUT ARCH					2 440,00	0,00
BE	C0232	SILVER COACHROOF SPRAYHOOD - FOR BOAT WITH ARCH	#				2 190,00	0,00
BE	H0413	WHITE PVC COVER FOR 'LUXE' COCKPIT TABLE					214,00	0,00
BE	H1413	WHITE PVC STEERING WHEELS & HELM'S STATION COVERS					442,00	0,00
BE	I0132	SILVER COCKPIT BIMINI - FOR BOAT WITH ARCH	#				3 170,00	0,00
BE	S20	OUTBOARD ENGINE BRACKET					180,00	0,00
BE	T17	CODE 0 WITH FURLING SYSTEM					2 565,00	0,00
HUMAN PROTECTION								
BH	F02	ACCESS OPENINGS TO PORT AND STARBOARD					254,00	0,00
EXTERIOR CUSHIONS								
BS	C050V	DOLCE 51 COCKPIT CUSHIONS					595,00	0,00
STEERING SYSTEMS								
DO	P01	BOW THRUSTER					4 405,00	0,00
EXTERIOR WATER CIRCUIT								
EE	B05	DOCK WATER INLET					476,00	0,00
INTERIOR WATER CIRCUIT								
EI	B51T	SEA WATER FOOT PUMP					298,00	0,00
EI	H01	ADDITIONAL WATER TANK (200 LITERS)					750,00	0,00
ELECTRICAL APPLIANCES								
FA	G081T	GENERATOR 6KVA 230V 50HZ - FOR 2 CABINS VERSIONS ONLY					19 740,00	0,00
HOUSEHOLD APPLIANCES								
IA	F03TK	230V 50HZ MICRO WAVE OVEN					555,00	0,00
HEATING AND AIR CONDITIONNING SYSTEMS								
IC	H08	DIESEL FORCED AIR HEATING					4 180,00	0,00
IC	Z042K	230V 50HZ AIR CONDITIONING					9 310,00	0,00
INTERIOR EQUIPMENT								
II	A33BK	SEPARATE SHOWER TO PORT					2 895,00	0,00
II	A33TK	SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION)					3 920,00	0,00
II	D03K	WOODEN COMPANIONWAY STEPS					1 015,00	0,00
II	PAK02	1 ADDITIONAL STOOL IN SALON - NEO 05					406,00	0,00
II	PAK20	1 ADDITIONAL STOOL IN SALON - PVC TAUPE					406,00	0,00
II	PAK21	1 ADDITIONAL STOOL IN SALON - CHINE MOKA					406,00	0,00
II	PBK02	DOUBLE BERTH + 1 STOOL IN SALON, NEO 05			EXP		750,00	0,00
II	PBK20	DOUBLE BERTH + 1 STOOL IN SALON, PVC TAUPE			EXP		750,00	0,00
II	PBK21	DOUBLE BERTH + 1 STOOL IN SALON, CHINE MOKA			EXP		750,00	0,00
II	Q1003	TAUPE PADDING - SALON AND CABINS					160,00	0,00
II	S10	SLATTED BASE BED - FORWARD CABIN					196,00	0,00
II	S202C	SLATTED BASE BED - PORT AFT CABIN					204,00	0,00
II	S203C	SLATTED BASE BED - 2 AFT CABINS					392,00	0,00
TOILETS								
IT	LA05K	ELECTRIC TOILET QUIET FLUSH - PORT AFT					800,00	0,00
IT	LA06	ELECTRIC TOILET QUIET FLUSH - STARBOARD AFT					800,00	0,00
ELECTRICAL CIRCUIT								
ME	C50B2	INVERTER 12/230V 2000VA					3 340,00	0,00
PROPULSION - SOUNDPROOFING								
MP	C10ZF	3 FOLDING BLADES PROPELLER (FOR 30HP)					1 530,00	0,00
HULL STRUCTURE								
PB	C01	WHITE HULL STD					Free of Charge	
PB	C02	PEARL GREY HULL					2 270,00	0,00
PB	C02	PEARL GREY HULL					2 270,00	0,00
HI-FI / TV								

RH	M0405	PRE-WIRING FOR TV IN SALOON 220V50H			1 245,00	0,00
NAVIGATION INSTRUMENTS						
RN	B18	B&G HALO 20+ RADAR			3 290,00	0,00
RN	P43	B&G NAC3 AUTOPILOT (WITH GYRO COMPASS)			3 840,00	0,00
RN	R01S4	ATIS 500 B&G			1 355,00	0,00
RN	S04	FORWARDSCAN SOUNDER (FORWARD UNDERWATER VISION)			1 535,00	0,00
OPENING COCKPIT ROOF VENTILATION						
VR	I01	COCKPIT FIXED PORTHOLES FOR THE AFT CABIN(S)	#		472,00	0,00
EXTERIOR JOINERY						
WE	A02	SLATTED WOOD ON COCKPIT SOLE			2 215,00	0,00
WE	C04	SOLID WOOD SLATTED CATWALKS			9 280,00	0,00
INTERIOR JOINERY						
WI	AD6BG	BROWN OAK LAMINATED FLOORS			456,00	0,00
Total EXCL VAT €						0,00

INCOMPATIBILITY - OBLIGATIONS

AD B02 RELEASABLE INNER FORESTAY CHAINPLATE IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES

AD D05 RELEASABLE INNER FORESTAY - HOIST IMPLIES (OR) AD B02 RELEASABLE INNER FORESTAY CHAINPLATE

AD D24 BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING) NOT COMPATIBLE WITH AM B02 ANODISED FURLING MAST WITH DACRON MAINSAIL

AU W71A H40 STAEH ELECTRIC PORT COACH ROOF WINCH /35.2STA NOT COMPATIBLE WITH VR I01 COCKPIT FIXED PORTHOLES FOR THE AFT CABIN(S)

AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AC D20 SELF-TACKING JIB HARDWARE

AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES

AV H21 CODE 0 WITH FURLING SYSTEM IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES

BE C0232 SILVER COACHROOF SPRAYHOOD - FOR BOAT WITH ARCH IMPLIES (OR) BE A50 MAINSAIL ARCH

BE I0132 SILVER COCKPIT BIMINI - FOR BOAT WITH ARCH IMPLIES (OR) BE A50 MAINSAIL ARCH