

Quotation for catamaran BALI 4.3 MY - Tarif A-2021

BALI 4.3 MY

DATE :

Owner :

Name of the boat :

Home port :

Serial Number :

Preferred date of delivery :

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Authorized deadline for modifications to configuration :

Technical language (FR / EN):

#	Equipped with 2 Yanmar 250 HP	Tarif H.T.	Montant H.T.
1	3 cabins - 2 heads	541.800 €	541.800 €
	3 cabins - 3 heads	542.900 €	
	4 cabins - 2 heads	544.700 €	
	4 cabins - 3 heads	545.700 €	
	4 cabins - 4 heads	546.900 €	

Specifications Packs	Pack Excellence	
Ecological pack including freshwater purifying filter and membrane bioreactor for wastewater filtration	x	
Combined battery charger 80 amp - Inverter 12V/220V - 2000VA	x	
Battery controller	x	
2 12V extra service batteries of 130 amp	x	
Electric windlass 1000W with counter on flybridge	x	
Indirect lighting in saloon/cockpit and cabins	x	
Forward cockpit and transoms courtesy lighting	x	
Gaz oven	x	
Saloon tilting bay/door mechanically assisted by hydraulic struts	x	
Saloon to forward-cockpit window fully retractable	x	
Hot and cold cockpit shower	x	
Forward cockpit cushions (Seats and backrests)	x	
Seats for aft bench (Seats and backrests)	x	
Corner sofa and meridian/daybed cushions	x	
Flybridge windshield	x	
Gas struts on cockpit lockers and engines hatches	x	
2 layers of antifouling with Epoxy base coat	x	
1 Total pack excellence	39.800 €	39.800 €

OPTIONS

#	Mecanics - Safety Equipment		
	2 additional alternators 12V 125A	4.580 €	
	Interior helmstation (engine and rudder control at chart table and pilot seat)	14.580 €	
	Electrical davit	3.960 €	
	ONAN Genset generator 4KW 50Hz with soundshield and remote control 220V	17.040 €	
	ONAN Genset generator 7KW 50Hz with soundshield and remote control 220V	21.240 €	
	ONAN Genset generator 5KW 60Hz with soundshield and remote control 110V	18.240 €	
	ONAN Genset generator 9KW 60Hz with soundshield and remote control 110V	23.040 €	
	Kit solar panels (400W) : 4 x 100W panels (hard top option required)	4.870 €	
	Primary 110V electrical system instead of 220V (with boiler, bat. charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec. connections)	10.080 €	
	Chain counter at helmstation	990 €	
	Safety equipment for 8 with Life-raft (without EPIRB)	5.160 €	
	Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2.540 €	

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# Comfort		
Reverse cycle aircond in hulls for 3 cabins Version 220V/50Hz (needs generator 7 or 9 KW)	18.320 €	
Reverse cycle aircond in hulls for 4 cabins Version 220V/50Hz (needs generator 7 or 9 KW)	20.220 €	
# Both hulls AC options don't include AC for salon		
Reverse cycle aircond in salon 220V/50Hz (needs generator 7 or 9 KW)	10.950 €	
110V/60Hz Aircond , Modification of the 220V/50Hz (US & JAPAN)	1.480 €	
Full diesel heating system saloon and cabins (AC option is incompatible with diesel heating)	11.330 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	12.990 €	
Electrical toilet with fresh water (specify the number)	980 €	
Two 400L extra fuel tanks (800L) for total capacity 1600L	4.850 €	
Sea water pump at galley & anchor	1.290 €	
1 fan per cabin and forepeak (specify number according to chosen version)	165 €	
Dish-washer for 6 sets 220V	1.490 €	
Pot holder on burner cooking	150 €	
Micro-wave oven 220V	650 €	
4 kg washing machine in 220V integrated in portside head (in Version 3 cabins) 220V	1.680 €	
3kg/1,5kg washer-dryer machine (in 3 cabins version) 220V	1.780 €	
# Interior setup		
Berth in portside forepeak (with hull opening porthole)	2.830 €	
Berth in starboard forepeak (with hull opening porthole)	2.830 €	
Blackout curtains in 3 cabins Version (color : ecru)	2.030 €	
Blackout curtains in 4 cabins Version (color : ecru)	2.030 €	
Mosquito screens for portholes (3 cabins Version)	1.410 €	
Mosquito screens for portholes (4 cabins Version)	1.490 €	
Safe box under aft portside berth	1.010 €	
Elastomere box spring for 3 cabins Version	1.180 €	
Elastomere box spring for 4 cabins Version	1.570 €	
Saloon table convertible into coffee table (electric)	6.580 €	
Folding seat to be used for cockpit (specify number)	260 €	
Carpet in the saloon and the cabins (3 cabins Version)	3.920 €	
Carpet in the saloon and the cabins (4 cabins Version)	4.070 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	consult us	
Certified organic mattress topper, MONA LISON branded	consult us	
# Upholstery color		
Upholstery color Beige Grey	NC	
Upholstery color Eglantine	600 €	
Upholstery color Pebble	600 €	

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# Exterior setup		
Fly Bridge comfort equipment (including cushions, kit of two tables , 12V fridge, water point)	8.980 €	
Fly bridge hard top	34.680 €	
Helmstation Bimini (stainless steel frame & canvas)	9.690 €	
Forward cockpit table	1.480 €	
Side protection canvas for hard top flybridge	5.750 €	
Sun awning for forward cockpit	3.010 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1.940 €	
Set of 4 ergonomic, design and foldable sun loungers beige grey (foredeck)	2.790 €	
Deck floodlight	1.100 €	
Plancha with gas installation	1.710 €	
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Weathered Black	22.910 €	
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Teak white	22.910 €	
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Scrubbed white	22.910 €	
Synthetic teak on aft and forward cockpit, cockpit steps, transom and rear platform Weathered white	22.910 €	
Permanent transom protection	680 €	
Stern spring cleats	490 €	
Polywood outboard engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,20m with stanchions, bag & female deck fitting	2.190 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4.020 €	
Covering	consult us	
3,20m hypalon dinghy (max size) + outboard 15hp outboard engine installed on davits	11.180 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic PACK MY including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 90 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	20.380 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 6HP BOSE bluetooth (saloon ,forward cockpit and flybridge)	2.990 €	
Wifi Antenna	1.520 €	
Mast antenna terrestrial TV	800 €	
Radar Raymarine with bracket	3.990 €	
TV Led screen 40" with DVD in saloon with electrical lift	4.590 €	
Camera under hardtop	1.430 €	
Raymarine remote control for automatic pilot	1.010 €	

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# Commissioning - Handing over		
Total Price of the Boat with packs & options		581.600 €
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Transport, commissioning in Marans (France), with anchor set 25kg and 70 ml Ø10 chain, anchor bridle, fenders and moorings, one day hand over and 4 days dockspace (net price)	13.980 €	
Truck loading charges at factory (net price)	1.470 €	
Pack ready to go (Net price) (Full diesel)	1.900 €	
Kit of 4 shipping craddles (mandatory for shipping)	5.600 €	
Fees for owners belongings treatment	1.500 €	
French flag registry formalities fees (except french DAN)	270 €	
Forwarding agent fees	270 €	
Custom export formalities fees	270 €	
Apostille fees	270 €	
	Net price Ex VAT	581.600 €
<small>These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.</small>		