

## Quotation for catamaran BALI 4.1 - Tarif A-2021



**DATE :**  
**Owner:**  
**Name of boat :**  
**Home port :**  
**Serial Number :**  
**Preferred date of delivery :**  
**Delivery date accepted by the shipyard:**  
**Date de limite autorisée pour des modifications de définition :**  
**Technical language ( FR / EN):**

	Tarif H.T.	Montant H.T.
1 3 cabins - 2 heads Version	333.400 €	333.400 €
3 cabins- 3 heads Version	334.400 €	
4 cabins - 2 heads Version	336.000 €	
4 cabins - 3 heads Version	337.000 €	
4 cabins - 4 heads Version	338.000 €	

Specifications Packs	Pack Excellence	
<input type="checkbox"/> Combined battery charger 70 Amp - Inverter 12V/220V - 1600VA		x
<input type="checkbox"/> 2 extra service batteries of 130 amp		x
<input type="checkbox"/> Battery controller		x
<input type="checkbox"/> Electrical winch for mainsail halyard, furler line , mainsail track and davits		x
<input type="checkbox"/> Automatic first and second reef		x
<input type="checkbox"/> SS pulpits with seats		x
<input type="checkbox"/> Electric windlass 1000W		x
<input type="checkbox"/> Salon manual tilting bay/door mechanically assisted by pneumatic struts		x
<input type="checkbox"/> Saloon to forward-cockpit window fully retractable		x
<input type="checkbox"/> Lateral sliding windows		x
<input type="checkbox"/> Aft cockpit courtesy lighting		x
<input type="checkbox"/> Extra Fresh water tank of 400L for a total capacity of 800L		x
<input type="checkbox"/> Gaz oven		x
<input type="checkbox"/> Kit of two high cupboards in kitchen		x
<input type="checkbox"/> Corner sofa and meridian/daybed cushions		x
<input type="checkbox"/> Forward cockpit cushions		x
<input type="checkbox"/> Helmsman seat cushions		x
<input type="checkbox"/> Seats for aft bench		x
<input type="checkbox"/> Engine room & locker hatches on gaz struts		x
<input type="checkbox"/> Davit for dinghy		x
<input type="checkbox"/> Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63		x
<input type="checkbox"/> 2 layers of antifouling with Epoxy base coat		x
<input type="checkbox"/> Safety equipment for 8 with Life-raft (without EPIRB)		x
1 Total pack excellence	48.700 €	48.700 €

### OPTIONS

* Rigging - Sails		
* Lazy bag and UV protection for sail in taupe color.		
<input type="checkbox"/> Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.030 €	
<input type="checkbox"/> Square top reinforced Dacron full-batten Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.870 €	
<input type="checkbox"/> Triradial Code 0 (56m <sup>2</sup> ) with non-rotation cable	4.980 €	
<input type="checkbox"/> Asymmetric spinnaker 1,5 oz (90 m <sup>2</sup> )	4.410 €	
<input type="checkbox"/> Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	5.450 €	
<input type="checkbox"/> Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	3.520 €	
<input type="checkbox"/> Extra winch on portside for gennaker sheet , Code 0 or spinnaker	1.080 €	
<input type="checkbox"/> Electrical winch for solent and mainsail sheets and reefs	2.180 €	
<input type="checkbox"/> Mast in 2 parts	1.410 €	

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<b># Mecanics - Safety Equipment</b>		
2 YANMAR engines of 40 hp instead of 19 hp	5.080 €	
Additional alternators 12V 125A for Yanmar 40 hp	4.380 €	
Pair of 3 blades folding propellers	3.150 €	
ONAN Genset generator <b>4 KW 50hz</b> with soundshield and remote control <b>220 V</b>	17.040 €	
ONAN Genset generator <b>7 KW 50hz</b> with soundshield and remote control <b>220 V</b>	21.240 €	
ONAN Genset generator <b>5 KW 60hz</b> with soundshield and remote control <b>110 V</b>	18.240 €	
ONAN Genset generator <b>9 KW 60hz</b> with soundshield and remote control <b>110 V</b>	23.040 €	
Kit solar panels (2 x 100 watts) (specify 1 or 2)	3.100 €	
Primary 110V electrical system instead of 220V (with boiler, bat. charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec. connections)	2.480 €	
Extra for Safety equipment for <b>10</b> instead 8 with Life-raft (without EPIRB)	780 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2.260 €	
<b># Comfort</b>		
Reverse cycle aircond in hulls for <b>3 cabins</b> version <b>220V/50Hz</b> (needs generator 11/13,5KW)	18.320 €	
Reverse cycle aircond in hulls for <b>4 cabins</b> version <b>220V/50Hz</b> (needs generator 11/13,5KW)	20.220 €	
<b># Both hulls AC options don't include AC for salon</b>		
Reverse cycle aircond in salon <b>220V/50Hz</b> (needs generator 11/13,5KW)	10.950 €	
<b>110V/ 60Hz Aircond</b> , Modification of the 220V/50Hz ( <b>US &amp; JAPAN</b> )	1.480 €	
Central heating system in hulls and salon (incompatible with Aircond option) : tba	11.330 €	
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	13.490 €	
Electrical toilet with fresh water (specify 1, 2, 3 or 4 and location)	980 €	
2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3.820 €	
Sea water pump at galley & anchor	1.290 €	
1 fan per cabin and forepeak (specify nbr according to choosen version and location)	165 €	
Dish washer for 6 under sink <b>220 V</b>	1.490 €	
Pot holder on burner cooking	150 €	
Micro-wave oven <b>220V</b>	650 €	
4 kg washing machine integrated in portside head ( <b>3 cabins Version only</b> ) <b>220V</b>	1.680 €	
3kg/ 1,5kg washer-dryer machine ( <b>3 cabins Version only</b> ) <b>220V</b>	1.780 €	
Hydraulic system for salon tilting bay door	4.060 €	
<b># Interior setup</b>		
Berth in <b>portside</b> forepeak (1,88m) with hull opening porthole	2.630 €	
Access from forward cabin to portside forepeak ( <b>for 4 cabins Version only</b> )	1.010 €	
Berth in <b>starboard</b> forepeak (1,88m) with hull opening porthole	2.630 €	
Access from forward cabin to starboard forepeak	1.010 €	
Opening porthole between steering station and saloon	610 €	
Blackout curtains VS 3 cabins (colour: ecru)	2.030 €	
Blackout curtains VS 4 cabins (colour: ecru)	2.030 €	
Mosquito screens for portholes in cabins VS 3 cabins	1.410 €	
Mosquito screens for portholes in cabins VS 4 cabins	1.490 €	
Safe box under aft portside berth	1.010 €	
Convertible saloon table for double berth (cushions included )	2.620 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Saloon pouffe (with storage and cushion)	790 €	
Carpet in cabins ( <b>3 cabins Version</b> )	990 €	
Carpet in cabins ( <b>4 cabins Version</b> )	1.010 €	

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<b># Interior upholstery</b>		
Color Marlin WHITE (Vinyl standard)	NC	
Color Marlin PARCHMENT (extra for non-standard color)	660 €	
Fabric Savane Silver Color	990 €	
Fabric Savane Canvas Color	990 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	consult us	
Certified organic mattress topper, MONA LISON branded	consult us	
<b># Exterior setup</b>		
Large Bimini top (stainless steel frame, canvas and transparent windows)	10.540 €	
Helmstation Bimini (stainless steel frame & canvas)	3.380 €	
2 forward cockpit removable tables	1.480 €	
Enclosure for helmstation Bimini	1.960 €	
Sun awning for forward cockpit	1.490 €	
Set of sun awnings for sides area of the aft cockpit	1.570 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1.750 €	
Set of protection for steering console TAUPE	610 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	510 €	
Color of aft bench seats Marlin WHITE (vinyl standard)	NC	
Set of 5 pillows/ backrest for aft bench Marlin WHITE	650 €	
Color of other external upholstery (forward cockpit and helmstation) (Vinyl standard )	NC	
Cushions for maxi transat Marlin WHITE	1.280 €	
Sunbathing cushions for foredeck Marlin WHITE	2.790 €	
Sunbathing cushions for bimini Marlin WHITE	990 €	
Big comfortable pillows (4 pillows) Marlin WHITE	1.230 €	
Extra for non-standard color vinyl (forward cockpit and helmstation) Marlin PARCHMENT	660 €	
Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
Set of 5 pillows/ backrest for aft bench Marlin PARCHMENT	650 €	
Cushions for maxi transat Marlin PARCHMENT	1.280 €	
Sunbathing cushions for foredeck Marlin PARCHMENT	2.790 €	
Sunbathing cushions for bimini Marlin PARCHMENT	990 €	
Big comfortable pillows (4 pillows) Marlin PARCHMENT	1.230 €	
Front cockpit and transoms courtesy lighting	1.970 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable composite Gangway 2,20m with bag & female deck fitting	1.620 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4.020 €	
Plancha with gas installation	1.710 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered Black	15.070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Teak white	15.070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Scrubbed white	15.070 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered white	15.070 €	
Synthetic teak on aft transom steps only Weathered Black	2.340 €	
Synthetic teak on aft transom steps only Teak white	2.340 €	
Synthetic teak on aft transom steps only Scrubbed white	2.340 €	
Synthetic teak on aft transom steps only Weathered white	2.340 €	
Dinghy 2,80m + 5hp outboard engine installed on davits	8.140 €	
Set up when dinghy provided by the owner	880 €	

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<b># Electronics - Hifi</b>		
Raymarine Electronic Pack 2 instead Pack 1 : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	7.960 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Foredeck)	1.010 €	
Wifi Antenna	1.520 €	
VHF backup antenna on masthead	280 €	
Radar Raymarine with bracket	3.990 €	
TV antenna	800 €	
TV Led screen 26" with DVD in saloon (EU channels)	1.780 €	
Raymarine remote control for automatic pilot	1.010 €	

<b># Commissioning - Handing over</b>		
<b># Total Price of the Boat with packs &amp; options</b>		<b>382.100 €</b>
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Transport , commissioning in Marans (France),with anchor set 20 KG and 70 ml Ø10 chain , fenders and moorings, one day hand over and 4 days dockspace (net price)	10.560 €	
Transport from the shipyard to Cap Bon (Tunisia), commissioning, anchor set 20 KG and 70 ml Ø10 chain , fenders and moorings, one transfer from the airport, one day hand over (net price)	10.560 €	
Skipper delivery from La Rochelle to Canet en Roussillon (net price)	6.010 €	
Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO - France) (net price)	5.430 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) (net price)	5.800 €	
Truck loading charges at factory (net price)	1.470 €	
Kit of 4 shipping craddles (mandatory for shipping)	4.900 €	
Pack ready to go (net price)	800 €	
Fees for owners belongings treatment	1.500 €	
French flag registry formalities fees (except french DAN)	270 €	
Forwarding agent fees	270 €	
Custom export formalities fees	270 €	
Apostille fees	270 €	
	<b>Net price Ex VAT</b>	<b>382.100 €</b>
These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.		