

# Quotation BALI 4.0

# PRICES A- 2018

DATE :  
 NAME :  
 Name of boat :  
 Port of registry :  
 Technical language ( FR / EN ) :

<b>BALI 4.0 -YEAR MODEL 2018</b>			
(With 2 D1-20 VOLVO standard engines of 20 hp & 2 fixed propellers with 2 blades)		Tarif H.T.	Montant H.T.
1	3 cabins - 2 heads Version	270.940 €	270.940 €
	3 cabins- 3 heads Version	271.440 €	
	4 cabins - 2 heads Version	272.940 €	
	4 cabins - 3 heads Version	273.440 €	
	4 cabins - 4 heads Version	273.940 €	

Packs Specifications	Pack Horizon	Pack Excellence
	27.000 €	32.900 €
<input type="checkbox"/> 220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	X	X
<input type="checkbox"/> Combined battery charger 50 Amp - Inverter 12/220v, 1600VA	X	X
<input type="checkbox"/> Battery controller	X	X
<input type="checkbox"/> Fridge freezer 272 L (220V) with dedicated inverter	X	X
<input type="checkbox"/> LED navigation lights	X	X
<input type="checkbox"/> Cockpit extension by tilting platform	X	X
<input type="checkbox"/> Davits for dinghy	X	X
<input type="checkbox"/> SS pulpits with Polywood seating	X	X
<input type="checkbox"/> Hot & Cold cockpit shower	X	X
<input type="checkbox"/> Electrical 1000 W windlass	X	X
<input type="checkbox"/> Solent furler system	X	X
<input type="checkbox"/> 2 extra service batteries of 110 amp for a total capacity of 440 amp	X	X
<input type="checkbox"/> Aft cockpit courtesy lighting	X	X
<input type="checkbox"/> Extra Fresh water tank of 400 L for a total capacity of 800lts	X	X
<input type="checkbox"/> Corner sofa and meridian/daybed cushions	X	X
<input type="checkbox"/> Salon tilting bay/door mechanically assisted by pneumatic struts	X	X
<input type="checkbox"/> Second ladder on portside to access to bimini	X	X
<input type="checkbox"/> Electrical winch for mainsail halyard, furler line , mainsail track and davits	X	X
<input type="checkbox"/> Automatic first and second reef	X	X
<input type="checkbox"/> Saloon to forward-cockpit window fully retractable		X
<input type="checkbox"/> Saloon Lateral sliding windows		X
<input type="checkbox"/> Forward cockpit and helmsman seat cushions		X
<input type="checkbox"/> 12 V outlets (1 per cabin and 1 at chart table )		X
<input type="checkbox"/> Gaz oven		X

	<b>Total du pack Horizon</b>	<b>27.000 €</b>	<b>0 €</b>
1	<b>Total du pack excellence</b>	<b>32.900 €</b>	<b>32.900 €</b>

<b>OPTIONS</b>			
#	<b>Rigging - Sails - Upholstery - Cover and protection</b>		
#	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>		
	Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	2.970 €	
	Reinforced square top Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.980 €	
	In-boom furling system with specific mainsail	20.800 €	
	Electrical winch for solent and mainsail sheets and reefs	2.095 €	
	Code 0 (56m²) with anti-rotation cable & Trioptimal cut	4.790 €	
	Code 0 gear: furler, deck fitting, bow sprit	5.250 €	
	Extra winch on portside for gennaker sheet , Code zero or spinnaker	1.040 €	
	Assymetric spinnaker 1,5 oz ( 90 m²)	4.245 €	
	Spinnaker gear: deck fitting and bowsprit (not necessary if Code 0 gear ordered)	3.390 €	
	Manual or hydraulic furling boom : consult us		

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	Large Bimini top (stainless steel frame, canvas and transparent windows)	10.135 €	
	Helmstation Bimini ( stainless steel frame & canvas)	3.250 €	
	Enclosure for helmsation Bimini	1.885 €	
	Sun awning for forward cockpit	1.440 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1.675 €	
	Set of sun awnings for sides area of the aft cockpit	1.510 €	
	<b>Color Diamante SNOW ( standard)</b>	<b>NC</b>	
	<b>Color Diamante TAUPE</b>	<b>300 €</b>	
	<b>Color Diamante METEOR</b>	<b>300 €</b>	
	Cushions for maxi transat	1.260 €	
	Sunbathing cushions for foredeck	2.730 €	
	Sunbathing cushions for bimini	980 €	
	Big comfortable pillows (4 pillows) SNOW	1.210 €	
	Big comfortable pillows (4 pillows) TAUPE	1.210 €	
	Big comfortable pillows (4 pillows) METEOR	1.210 €	
	Platinum indoor upholstery for 4 cabins only : foam and saddle point	3.360 €	
	Kit of storage covers for foredeck sunbathing cushions	495 €	
	Set of protection for steering console	600 €	
	<b># Mechanics - electricity - power - water circuit</b>		
	2 VOLVO engines D2-40 of 40 hp instead standard 20 hp	4.910 €	
	2 primary 40 hp YANMAR engines instead standard Volvo 20 hp	12.920 €	
	Low consumption 60 L watermaker 12 V	10.720 €	
	Solar panels kit : 2 x 100 watts (Incompatible with large bimini)(specify 1 or 2 )	2.800 €	
	Set of 2 folding 3 blades propellers for VOLVO 40HP engine	3.025 €	
	Generator 7,5 KW 50hz with soundshield 220 V	17.210 €	
	Reversible air conditioning in hulls for 3 cabins (needs generator 7,5 KW ) 220 V	13.150 €	
	Reversible air conditioning in hulls for 4 cabins (needs generator 7,5 KW ) 220 V	15.060 €	
	<i>These both options don't include AC for saloon</i>		
	Reversible air conditioning for saloon (needs generator 7,5 KW ) 220 V	13.800 €	
	Generator remote control	560 €	
	ONAN Generator 9 KW 60hz with soundshield 110 V	17.120 €	
	Reversible air conditioning in hulls for 3 cabins (needs generator 9 KW ) 110 V	14.160 €	
	Reversible air conditioning in hulls for 4 cabins (needs generator 9 KW) 110 V	15.730 €	
	<i>These both options don't include AC for saloon</i>		
	Reversible air conditioning for saloon (needs generator 9 KW) 110 V	14.070 €	
	Webasto heating system for saloon and cabins	10.890 €	
	Electrical toilet with fresh water (specify 1, 2, 3 or 4 )	935 €	
	2 grey waters tanks of 150 L with discharge pump	3.675 €	
	Pressurised sea water at galley & anchor well	1.240 €	
	One 12 V fan per cabin ( specify according to chosen version )	155 €	
	Micro-wave oven 220 V only	630 €	
	Dish washer for 6 under sink 220 V only	1.430 €	
	4 kg washing machine integrated in portside head ( 3 cabins version only ) 220V only	1.605 €	
	Front cockpit and transoms courtesy lighting	1.890 €	
	LED submarine lighting 21 W blue under each transom ( 4 spots)	3.860 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, inverter)	2.390 €	
	<b># Accomodation</b>		
	Berth in portside forepeak (1,70m) with hull opening porthole	2.530 €	
	Access from forward cabin to portside forepeak-(for 4 cabins version only)	990 €	
	Berth in starboard forepeak (1,70m) with hull opening porthole (for 4 cabins version only)	2.530 €	
	Access from forward cabin to starboard forepeak	990 €	
	Kit of two high cupboards in kitchen	1.340 €	
	Opening porthole between steering station and saloon	580 €	
	Blackout curtains at each cabin, heads & corridors ( color : ecru)	1.990 €	
	Mosquito screens for portholes in cabins	1.360 €	
	Safe box under aft portside berth	995 €	
	Convertible saloon table for double berth (cushions included )	2.520 €	
	2 forward cockpit removable tables	1.420 €	
	Folding seats to be used for saloon and cockpit (specify 1, 2, 3 or 4 )	175 €	
	Saloon pouffe (with storage and cushion)	485 €	
	Carpet in the saloon	905 €	
	Carpet in cabins	995 €	

#	Miscellaneous		
	Teak on transom steps and saloon/ cockpit floor	14.480 €	
	Synthetic teak on transom and saloon/ cockpit floor	15.120 €	
	Synthetic teak on the transom steps only	2.250 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		
	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Hull sticker	13.500 €	
	Permanent transom protection	690 €	
	Stern spring cleats	360 €	
	Polywood outbord engine support	480 €	
	Paddle stand up on starboard	890 €	
	Hydraulic system for salon tilting bay door	3.960 €	
	Gas struts on 5 cockpit lockers and engines hatches	1.220 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1.920 €	

#	<b>Electronics - Hifi</b>		
	Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60	13.500 €	
	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19.960 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	995 €	
	Added value 4 Hopman sound transfer speakers	1.625 €	
	Wi Fi antenna	1.480 €	
	Radar Raymarine with support and Wiring	3.840 €	
	Raymarine remote control for automatic pilot	995 €	
	TV antenna	695 €	
	TV Led screen 26" with DVD in saloon (french channels)	1.705 €	
#	<b>Safety and delivery</b>		
	Safety equipment for 8 with Life-raft (without EPIRB)	5.060 €	
	Safety equipment for 10 with Life-raft (without EPIRB)	5.440 €	
	20kg Anchor + 70m of Ø10mm chain + bridle	1.380 €	
	6 big fenders & 4 mooring lines	775 €	
	2 layers of antifouling with Epoxy base coat	2.355 €	
	2 layers of antifouling for tropics with Epoxy base coat	3.760 €	
	Transport by truck from La Rochelle to Canet en Roussillon by exceptional convoy	17.560 €	
	Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO - France)	5.990 €	
	Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France)	6.330 €	
	Dinghy 2,80m + 5hp outboard engine installed on davits	7.980 €	
	Installation on davits of dinghy supplied by owner	865 €	
	Schrinkwrapping of the boat for truck transport	2.925 €	
	Mast in two parts	1.370 €	
	French flag registry formalities (except French Registration Taxes)	265 €	
	Custom export formalities	265 €	
	Forwarding agent fees	265 €	
	Apostille fees	265 €	
	Stickers on transom : name and port of registry of the boat (to specify 2 months before completion date)	160 €	
	<b>Total Price of the Boat with packs &amp; options</b>		<b>303.840 €</b>
	Transport , commissioning in La Rochelle (France), one day hand over and 5 days dockspace , net price	8.980 €	
	Transport , commissioning in Cap Bon (Tunisia), one transfer from the airport,one day hand over , net price	8.350 €	
	Truck loading charges at factory, net price	460 €	
	Ready to go Pack ( net price )*	500 €	
	<b>Net price to be paid ex VAT</b>		<b>303.840 €</b>
	Quotation expiration date :		
	*only for Bali 4.0 Mediterranean		